# Massachusetts Economic Due Diligence

Quarterly Report for the Massachusetts State Treasurer's Office of Debt Management

Second Quarter, FY 2021

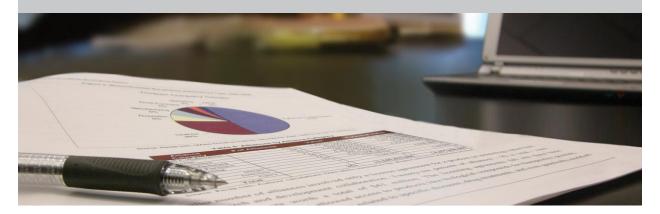


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The information in this section was prepared by the Massachusetts State Data Center (MassSDC) at the University of Massachusetts Donahue Institute Economic and Public Policy Research group. It may be relevant in evaluating the economic and financial condition and prospects of the Commonwealth of Massachusetts. The State Data Center archives data about Massachusetts. The economic and demographic data, which have been obtained by the MassSDC from the sources indicated, do not necessarily present all factors that may have a bearing on the Commonwealth's fiscal and economic affairs.

All information is presented on a calendar-year basis unless otherwise indicated. **Information in the text, tables, charts, and graphs is current as of January 7, 2021**. Dollars reflect 2019 inflation-adjusted dollars. The data measures in this report do not yet reflect all of the effects of the COVID-19 pandemic on the Commonwealth. More of those effects will be captured in subsequent quarters as annual data become available. Sources of information are indicated in the text or immediately following the charts and tables and also in the *Sources* section on the last page of the Exhibit A section. Although the Commonwealth considers the sources to be reliable, it makes no independent verification of the information presented herein and therefore does not warrant its accuracy.

Statistical Overview		
Population (p. A-2)	Massachusetts	<b>United States</b>
Estimated Percent Change in Population, July 1, 2010 - July 1, 2019	5.0%	6.1%
Personal Income, Consumer Prices, and Poverty (p. A-8)		
Per Capita Personal Income, 2019 (2019 Dollars)	\$74,187	\$56,490
Average Annual Pay, All Industries, 2019 (2019 Dollars)	\$75,404	\$59,209
Percent Change in CPI-U*, 2019-2020	1.1%	1.2%
Percent Change in CPI-U*, November 2010 - November 2020	0.4%	1.2%
Poverty Rate, 2019	9.4%	12.3%
Average Weekly Earnings, Manufacturing Production Workers: 2019	\$1,041	\$922
Percent Change from previous year	1.0%	1.2%
Employment (p. A-18)		
Percent Change in Nonfarm Payroll Employment,		
November 2019 - November 2020 (not seasonally adjusted)	-9.1%	-6.0%
Unemployment Rate, 2019	2.9%	3.7%
Unemployment Rate, November 2020 (not seasonally adjusted)	6.7%	6.4%
Education (p. A-24)		
Expenditure Per Pupil K-12 Public, 2018 (2019 Dollars)	\$17,368	\$12,840
Percent of Adults with a Bachelor's Degree or Higher, 2019	45.0%	33.1%
Economic Base and Performance (p. A-30)		
Percent Change in Gross Domestic Product, 2018-2019	2.4%	2.2%
Percent Change in International Exports, 2018-2019	-5.5%	-3.1%
Percent Change in Housing Units Authorized by Permit, 2018-2019	1.9%	4.3%
*NOTE: Percent changes in the Consumer Price Index for All Urban C	Consumers (CPI-U) are	for the
Boston-Worcester-Lawrence, MA-NH-ME-CT CMSA & the United S		TOI THE

Massachusetts is a densely populated state with a well-educated population, comparatively high income levels, and a relatively diversified economy. While the total population of Massachusetts has remained fairly stable in the last 25 years, significant changes have occurred in the age distribution of the population. Dramatic growth in residents between the ages of 20 and 44 since 1980 is expected to lead to a population distributed more heavily in the 65 and over age group in the next 25 years. Just as the working-age population has increased, income levels in Massachusetts since 1980 have grown significantly more than the national average, and a variety of measures of income show that Massachusetts residents have significantly higher amounts of annual income than the national average. These higher levels of income have been accompanied by a consistently lower poverty rate. State unemployment rates have typically remained below the national average with the exception of a slight increase during the recession of the early 1990s and a 17-month stretch between 2006 and 2007. Massachusetts unemployment remained below the national average from June 2007 through February 2020. However, due largely to decreased business activity and closures during the COVID-19 pandemic, Massachusetts unemployment has dramatically increased and currently stands at 6.7 percent. The national unemployment rate currently stands at 6.4 percent. In 2019, Massachusetts was ranked second in the U.S. according to the American Human Development Index, modeled after the United Nations Human Development Index, which compares health, income and education outcomes.

The following five sections provide detailed information on population characteristics, personal income, employment, human resources, economic base and performance, and infrastructure.

#### **POPULATION CHARACTERISTICS**

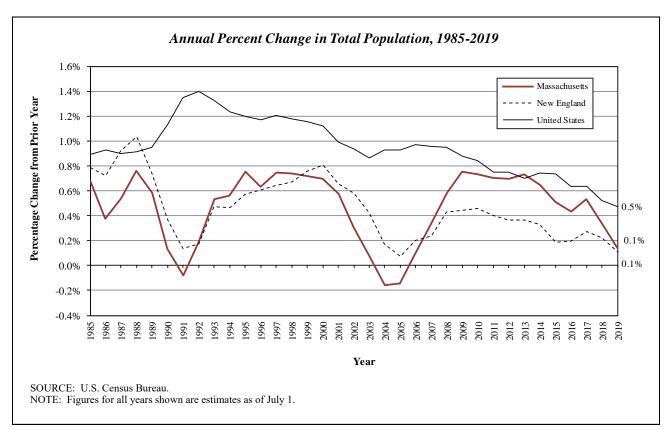
Massachusetts is a relatively slow growing but densely populated state with a comparatively large percentage of its residents living in metropolitan areas. The population density of Massachusetts was estimated as of July 1, 2019 to be 883.6 persons per square mile, as compared to 92.9 for the United States as a whole. Among the 50 states, only New Jersey and Rhode Island have a greater population density. Massachusetts also ranked just behind New Jersey, Rhode Island and Delaware, as well as Washington D.C. in percentage of residents living in metropolitan areas. According to the current county-based definition, 99.6 percent of the state's population live in metropolitan areas.

The state's population is concentrated in its eastern portion. The city of Boston is the largest city in New England, with a July 1, 2019 population estimated at 692,600, or 10.0 percent of the total state population. Boston is the hub of the seven-county Boston-Cambridge-Newton, MA-NH Metropolitan Statistical Area (MSA), which includes the two southeastern New Hampshire counties, and had a total population as of July 1, 2019 estimated at 4,873,019, or 32.8 percent of the total New England population. The Cambridge-Newton-Framingham, MA Metropolitan Division is the largest component of that MSA, with a total population as of July 1, 2019 estimated at 2,400,733 while the Boston, MA Metropolitan division is the second largest component, with a total population estimated at 2,031,884.

The second largest MSA in the state is the Worcester, MA MSA, with a July 1, 2019 population estimated at 947,404. The city of Worcester, situated approximately 40 miles west of Boston with a July 1, 2019 estimated population of 185,428, is the second largest city, both in New England and the state. As a major medical and education center, the Worcester area is home to 18 patient care facilities and 13 colleges and universities, including the University of Massachusetts Medical School.

The third largest MSA in Massachusetts is the three-county Springfield, MA MSA, with a July 1, 2019 population estimated at 697,382. Springfield, the third largest city in the Commonwealth with a July 1, 2019 estimated population of 153,606, is located in the Connecticut River Valley in Western Massachusetts and enjoys a diverse body of corporate employers, including Baystate Health Systems and MassMutual Financial Group. In addition, Springfield is home to three independent colleges.

As the following graph and table (on the next page) indicate, the population in Massachusetts has generally grown at a rate similar to the population of New England and more slowly than the nation as a whole. From 2009 to 2019, Massachusetts' growth has more closely resembled that of the U.S. as a whole than that of New England, although growth began to increase again in 2016. According to the Census Bureau's latest revised estimates released in July 2019, the Massachusetts population has grown by only 8.4 percent since Census 2000, while the U.S. has grown 16.3 percent in that span.



The following table compares the population level and percentage change in the population of Massachusetts to the sixstate New England region and to the United States.

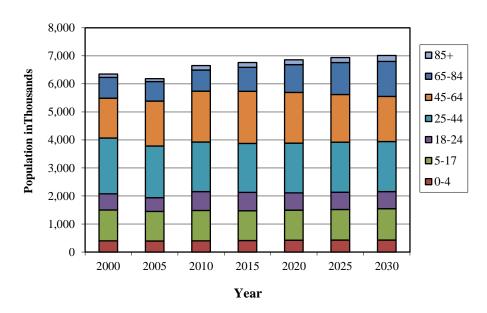
		Popul	lation, 19	78-2019		
		(1	in thousa	nds)		
	Massa	chusetts	New E	ngland	United	States
\$7	Tr. 4 - I	Percent	T. ( . 1	Percent	Tr. ( . 1	Percent
Year	Total	Change	Total	Change	Total	Change
1978 1979	5,736 5,738	0.0%	12,283 12,322	0.4%	222,095 224,567	1.1% 1.1%
1979	5,737	0.0%	12,348	0.3%	226,546	0.9%
1981	5,769	0.6%	12,436	0.2%	229,466	1.3%
1981	5,771	0.0%	12,468	0.7%	231,664	1.0%
1982	5,799	0.5%	12,544	0.5%	233,792	0.9%
1984	5,841	0.7%	12,642	0.8%	235,825	0.9%
1985	5,881	0.7%	12,741	0.8%	237,924	0.9%
1986	5,903	0.4%	12,833	0.7%	240,133	0.9%
1987	5,935	0.5%	12,951	0.9%	242,289	0.9%
1988	5,980	0.8%	13,085	1.0%	244,499	0.9%
1989	6,015	0.6%	13,182	0.7%	246,819	0.9%
1990	6,023	0.1%	13,230	0.4%	249,623	1.1%
1991	6,018	-0.1%	13,248	0.1%	252,981	1.3%
1992	6,029	0.2%	13,271	0.2%	256,514	1.4%
1993	6,061	0.5%	13,334	0.5%	259,919	1.3%
1994	6,095	0.6%	13,396	0.5%	263,126	1.2%
1995	6,141	0.8%	13,473	0.6%	266,278	1.2%
1996	6,180	0.6%	13,555	0.6%	269,394	1.2%
1997	6,226	0.7%	13,642	0.6%	272,647	1.2%
1998	6,272	0.7%	13,734	0.7%	275,854	1.2%
1999	6,317	0.7%	13,838	0.8%	279,040	1.2%
2000	6,361	0.7%	13,950	0.8%	282,162	1.1%
2001	6,398	0.6%	14,041	0.7%	284,969	1.0%
2002	6,417	0.3%	14,122	0.6%	287,625	0.9%
2003	6,423	0.1%	14,182	0.4%	290,108	0.9%
2004	6,412	-0.2%	14,207	0.2%	292,805	0.9%
2005	6,403	-0.1%	14,217	0.1%	295,517	0.9%
2006	6,410	0.1%	14,246	0.2%	298,380	1.0%
2007	6,432	0.3%	14,279	0.2%	301,231	1.0%
2008	6,469	0.6%	14,340	0.4%	304,094	1.0%
2009	6,518	0.8%	14,404	0.4%	306,772	0.9%
2010	6,566	0.7%	14,470	0.5%	309,348	0.8%
2011	6,614	0.7%	14,531	0.4%	311,663	0.7%
2012	6,663	0.7%	14,590	0.4%	313,998	0.7%
2013	6,713	0.7%	14,644	0.4%	316,205	0.7%
2014	6,763	0.6%	14,702	0.3%	318,563	0.7%
2015	6,794	0.5%	14,727	0.2%	320,897	0.7%
2016	6,824	0.4%	14,756	0.2%	322,941	0.6%
2017	6,860	0.5%	14,797	0.3%	324,986	0.6%
2018	6,883	0.3%	14,829	0.2%	326,688	0.5%
2019	6,893	0.1%	14,845	0.1%	328,240	0.5%

SOURCE: U.S. Department of Commerce, Census Bureau. NOTE: The Census count in 1980 is as of April 1; estimates for all other years are as of July 1.

The next 10 years are expected to bring about a continued change in the age distribution of the Massachusetts population. As the following table and chart show, the share of the 65 and over age group and especially the 85 and over age group will continue to grow. The chart, table, and population pyramids (below, and on the following page) show the projected population by age for Massachusetts for 2000 through 2030. The Census has not updated these projections to reflect the 2010 Census.

	Projected Massachusetts Population by Age Group 2000-2030 (in thousands)									
Year	0-4	5-17	18-24	25-44	45-64	65-84	85+	All Ages	Median Age	
2000	397.3	1,102.8	579.3	1,989.8	1,419.8	743.5	116.7	6,349.1	36.5	
2005	395.1	1,055.6	488.9	1,844.0	1,602.5	693.1	103.7	6,182.9	38.2	
2010	400.7	1,083.1	670.2	1,769.7	1,817.1	750.6	158.0	6,649.4	38.8	
2015	409.7	1,064.2	656.0	1,746.1	1,857.1	856.5	168.9	6,758.6	39.2	
2020	422.3	1,070.9	617.5	1,775.8	1,809.3	987.8	172.0	6,855.5	39.5	
2025	431.0	1,087.7	616.2	1,782.5	1,703.3	1,137.8	180.1	6,938.6	39.7	
2030	430.6	1,115.0	610.7	1,783.9	1,608.7	1,251.2	211.9	7,012.0	40.2	

## Projected Massachusetts Population by Age Group 2000-2030

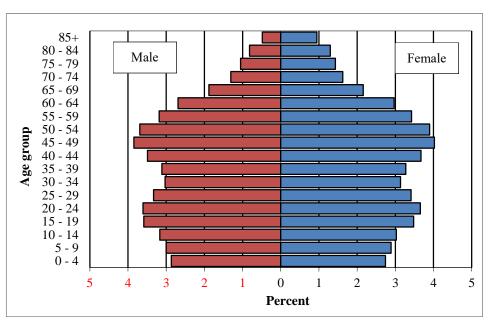


SOURCE: U.S. Census Bureau, Population Division, Interim State Population Projections, 2005. Internet Release Date: 04/21/05.

NOTE: Actual Census 2000 counts as of April 1; Population Estimates for 2005 as of July 1; all other figures are projections as of July 1 of the indicated year.

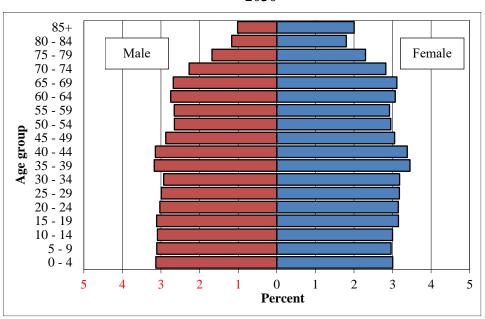
# **Population Pyramids of Massachusetts**Percent of Total Population

#### 2010



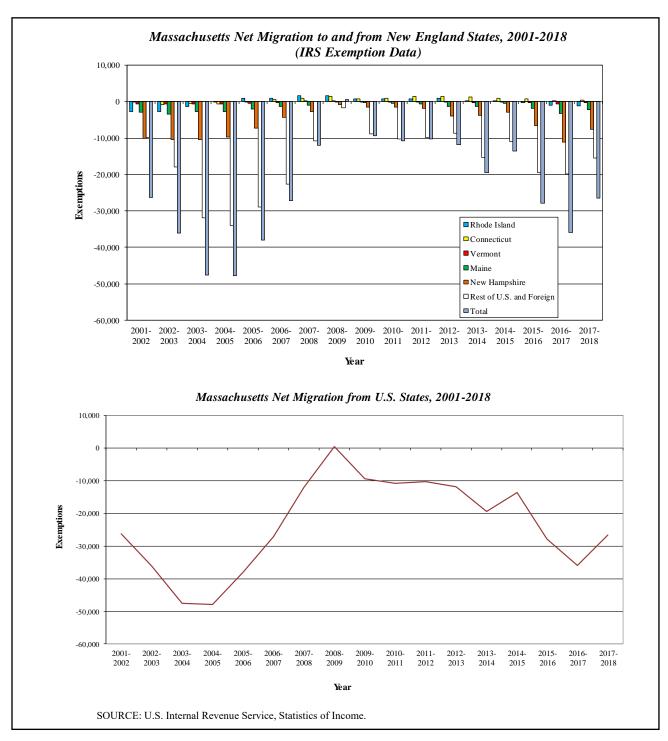
SOURCE: U.S. Census Bureau, 2010 Census.

## 2030



SOURCE: U.S. Census Bureau, Population Division, Interim State Population Projections, 2005. Internet Release Date: 04/21/05.

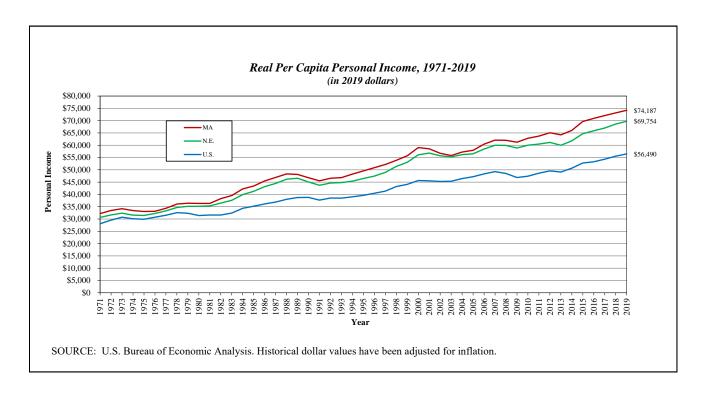
Migration. Migration is one of several components of annual population change in Massachusetts. The movement of people from place to place is often linked to economic opportunities or downturns. These data are derived from the filing addresses and number of exemptions submitted with federal tax returns. A tax filer is considered a migrant when he/she files a tax return with an address different from the previous year's filing address. Of the New England states, New Hampshire was the largest net loss for Massachusetts and Connecticut was the largest net gain for Massachusetts from 2001 through 2018. Massachusetts also sends many more migrants to other U.S. states than it gains. Its largest net losses outside of New England are to Florida, New York, California, Texas, and Illinois while its largest net gains are from Foreign countries, South Carolina, Wisconsin, Utah and Minnesota. The charts below illustrate the net migration for Massachusetts to and from the New England states and the rest of the country using IRS data.



#### Personal Income, Consumer Prices, and Poverty

**Personal Income.** Real per capita income levels in Massachusetts have varied over time. Between 1992 and 1997, real per capita income levels in the Commonwealth increased faster than the national average. In 2000, Massachusetts had its highest per capita income growth in 16 years, exceeding the national growth rate by 2.5 percentage points. From 2001 to 2003, real income declined in Massachusetts while staying roughly flat for the nation. However, real income levels in Massachusetts remained well above the national average. Following a significant decline in 2009, Massachusetts, New England, and the U.S. steadily increased until 2012. Overall, between 2006 and 2012, Massachusetts personal income increased considerably faster than the nation during the recession and its aftermath. In 2013, Massachusetts, New England, and the U.S. all experienced a slight decline in real income. From 2014 to 2018, real per capita income rose in the state, New England, and the nation. Massachusetts per capita personal income remains higher than the nation. At the state level in 2019, only the District of Columbia and Connecticut had higher levels of per capita personal income.

The following graph illustrates these changes in real per capita personal income in Massachusetts, New England, and the United States since 1971.



The following table compares per capita personal income in Massachusetts, New England, and the United States for the period 1971-2019.

	No	<i>H</i> ominal Inco			<i>l Income</i> , Real Incom	<i>1971-201</i> ; e		rcent Char	ıge
		ominal do			2019 dolla			Real Incor	
Year	MA	N.E.	U.S.	MA	N.E.	U.S.	MA	N.E.	U.S.
1971	\$4,834	\$4,788	\$4,471	\$32,198	\$30,638	\$28,223	-3.1%	1.8%	3.9%
1972	\$5,203	\$5,149	\$4,857	\$33,466	\$31,669	\$29,706	3.9%	3.4%	5.3%
1973	\$5,632	\$5,591	\$5,363	\$34,191	\$32,391	\$30,880	2.2%	2.3%	4.0%
1974	\$6,090	\$6,058	\$5,836	\$33,433	\$31,566	\$30,264	-2.2%	-2.5%	-2.0%
1975	\$6,560	\$6,514	\$6,324	\$33,045	\$31,448	\$30,052	-1.2%	-0.4%	-0.7%
1976	\$7,078	\$7,066	\$6,875	\$33,158	\$32,263	\$30,890	0.3%	2.6%	2.8%
1977	\$7,712	\$7,707	\$7,516	\$34,353	\$33,326	\$31,708	3.6%	3.3%	2.6%
1978	\$8,522	\$8,531	\$8,356	\$36,075	\$34,716	\$32,765	5.0%	4.2%	3.3%
1979	\$9,481	\$9,508	\$9,232	\$36,406	\$35,184	\$32,510	0.9%	1.3%	-0.8%
1980	\$10,684	\$10,727	\$10,180	\$36,357	\$35,155	\$31,585	-0.1%	-0.1%	-2.8%
1981	\$11,873	\$11,936	\$11,300	\$36,354	\$35,335	\$31,781	0.0%	0.5%	0.6%
1982	\$13,013	\$12,972	\$11,999	\$38,301	\$36,478	\$31,789	5.4%	3.2%	0.0%
1983	\$14,044	\$13,925	\$12,698	\$39,554	\$37,588	\$32,594	3.3%	3.0%	2.5%
1984	\$15,739	\$15,492	\$13,906	\$42,254	\$39,937	\$34,217	6.8%	6.2%	5.0%
1985	\$16,893	\$16,603	\$13,700	\$43,403	\$41,261	\$35,058	2.7%	3.3%	2.5%
1986	\$18,152	\$17,795	\$15,490	\$45,474	\$43,149	\$36,133	4.8%	4.6%	3.1%
1987	\$19,552	\$19,157	\$16,289	\$46,932	\$44,489	\$36,658	3.2%	3.1%	1.5%
1988	\$19,332	\$20,880	\$17,455	\$48,336	\$46,181	\$30,038	3.0%	3.8%	2.9%
1989	\$21,338	\$20,880	\$17,433	\$48,118	\$46,576	\$37,722	-0.5%	0.9%	2.9%
1990	\$22,477	\$22,234	\$19,621	\$46,782	\$45,079	\$38,380	-0.3%	-3.2%	-0.3%
1990	\$23,486	\$22,808	\$20,030	\$45,528	\$43,079	\$37,598	-2.7%	-3.2%	-2.0%
1991	\$23,480		\$20,030	\$45,328		\$37,398	2.3%	2.1%	2.2%
1992	\$24,028	\$24,405	\$21,090		\$44,633	\$38,451	0.5%	0.4%	0.1%
1993	\$25,471	\$25,182 \$26,144	\$21,733	\$46,824 \$48,281	\$44,807 \$45,409	\$38,944	3.1%	1.3%	1.3%
1994	\$20,007	\$20,144	\$22,373	\$49,560	\$45,409	\$39,602	2.6%	2.4%	1.7%
			•			\$40,363	2.6%	2.4%	1.9%
1996 1997	\$29,545	\$28,822	\$24,771 \$25,993	\$50,855	\$47,460		2.6%	3.2%	2.6%
1997	\$31,180	\$30,459	\$23,993	\$52,199	\$48,958	\$41,404	3.2%		4.4%
	\$32,914	\$32,426		\$53,882	\$51,384	\$43,222		5.0%	1.8%
1999	\$34,889	\$34,162	\$28,675	\$55,720	\$53,043	\$44,003	3.4%	3.2%	
2000	\$38,555	\$37,362	\$30,657	\$59,026	\$56,104	\$45,515	5.9%	5.8%	3.4%
2001	\$39,872	\$38,901	\$31,589	\$58,524	\$56,831	\$45,601	-0.9%	1.3% -2.0%	-
2002 2003	\$39,645 \$40,479	\$38,916	\$31,832	\$56,710	\$55,705	\$45,237	-3.1%	-2.0%	-0.8% 0.4%
	. ,	\$39,693	\$32,681	\$55,801	\$55,261	\$45,408	-1.6%		
2004	\$42,647	\$41,747	\$34,251	\$57,219	\$56,175	\$46,355	2.5%	1.7%	2.1%
2005						\$46,928		0.6%	1.2%
2006	\$47,974	\$46,636	\$38,114	\$60,442	\$58,434	\$48,334	4.3%	3.4%	3.0%
2007	\$50,238	\$49,086	\$39,844	\$62,095	\$59,967	\$49,128	2.7%	2.6%	1.6%
2008	\$51,916	\$51,026	\$40,904	\$61,999	\$59,946	\$48,571	-0.2%	0.0%	-1.1%
2009	\$50,942	\$50,133	\$39,284	\$61,250	\$58,887	\$46,814	-1.2%	-1.8%	-3.6%
2010	\$53,062	\$52,094	\$40,547	\$62,813	\$60,007	\$47,539	2.6%	1.9%	1.5%
2011	\$55,302	\$54,105	\$42,739	\$63,738	\$60,480	\$48,576	1.5%	0.8%	2.2%
2012	\$57,333	\$55,761	\$44,605	\$65,051	\$61,138	\$49,668	2.1%	1.1%	2.3%
2013	\$57,377	\$55,440	\$44,860	\$64,218	\$59,971	\$49,231	-1.3%	-1.9%	-0.9%
2014	\$59,963	\$57,892	\$47,071	\$66,048	\$61,774	\$50,833	2.9%	3.0%	3.3%
2015	\$63,618	\$60,563	\$49,019	\$69,657	\$64,695	\$52,874	5.5%	4.7%	4.0%
2016	\$65,725	\$62,293	\$50,015	\$70,919	\$65,848	\$53,276	1.8%	1.8%	0.8%
2017	\$68,442	\$64,549	\$52,118	\$72,043	\$67,000	\$54,358	1.6%	1.7%	2.0%
2018	\$71,801	\$67,507	\$54,606	\$73,172	\$68,590	\$55,595	1.6%	2.4%	2.3%
2019	\$74,187	\$69,754	\$56,490	\$74,187	\$69,754	\$56,490	1.4%	1.7%	1.6%

SOURCE: U.S. Bureau of Economic Analysis.

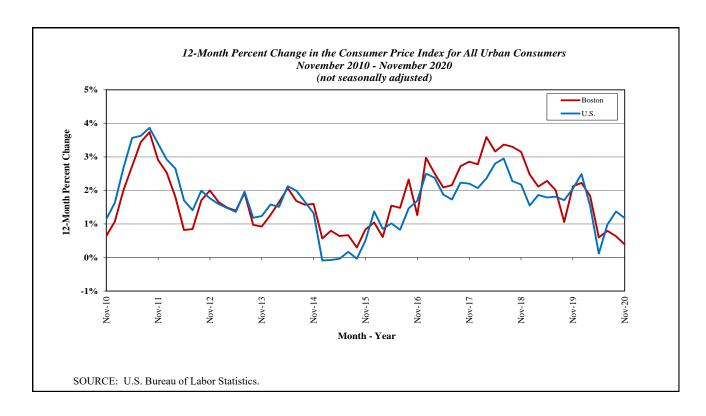
NOTE: Using midyear population estimates from the Census Bureau and three CPI-U series from the U.S. Bureau of Labor Statistics for price inflation.

Average Annual Pay. Massachusetts saw steady growth in average annual pay for most of the past fifteen years, adjusted for inflation. It lost ground in 2009, but resumed growth in 2010, and dropped slightly again in 2016. Payroll data are reported to the Quarterly Census of Employment and Wages (QCEW) by all employers covered under the Unemployment Insurance programs, and summary data are released. Average annual pay is computed by dividing the total annual payroll of employees covered by Unemployment Insurance programs by the average monthly number of employees from the data in the QCEW. Since 2005, average annual wages in the state have grown at an annual rate of 1.0 percent, compared to 0.8 percent for the nation. The level of average annual pay in Massachusetts in 2019 was about 27 percent higher than the national average: \$75,404 compared to \$59,209.

Annual Wage and Salary Disbursements. Wage and salary disbursements by place of work is a component of personal income and measures monetary disbursements to employees. This includes compensation of corporate officers, commissions, tips, bonuses, and receipts in-kind. Although the data are recorded on a place-of-work basis, they are then adjusted to a place-of-residence basis so that the personal income of the recipients whose place of residence differs from their place of work will be correctly assigned to their state of residence. The table below details Wage and Salary Disbursements since 1990. Between 1998 and 2000, the Massachusetts share of New England and overall U.S. totals increased. In subsequent years, the Massachusetts share of New England and the U.S. decreased slightly until 2006. Since then, Massachusetts' share of New England has risen steadily while its share of the U.S. has stayed roughly the same. In 2019, the shares were 54.3 and 3.0 percent respectively.

Year	U.S.	N.E.	MA	MA as a pct. of N.E.	MA as a pct. of U.S.
1990	\$ 5,340	\$333	\$161	48.4%	3.0%
1991	\$ 5,260	\$317	\$153	48.3%	2.9%
1992	\$ 5,403	\$322	\$155	48.3%	2.9%
1993	\$ 5,431	\$322	\$156	48.5%	2.9%
1994	\$ 5,565	\$327	\$159	48.8%	2.9%
1995	\$ 5,727	\$336	\$165	49.0%	2.9%
1996	\$ 5,886	\$346	\$170	49.3%	2.9%
1997	\$ 6,168	\$364	\$179	49.3%	2.9%
1998	\$ 6,552	\$386	\$191	49.5%	2.9%
1999	\$ 6,839	\$406	\$204	50.2%	3.0%
2000	\$ 7,162	\$433	\$222	51.2%	3.1%
2001	\$ 7,146	\$432	\$219	50.7%	3.1%
2002	\$ 7,095	\$422	\$211	50.1%	3.0%
2003	\$ 7,133	\$421	\$209	49.6%	2.9%
2004	\$ 7,331	\$433	\$215	49.6%	2.9%
2005	\$ 7,446	\$433	\$214	49.4%	2.9%
2006	\$ 7,674	\$442	\$219	49.5%	2.9%
2007	\$ 7,882	\$456	\$227	49.9%	2.9%
2008	\$ 7,755	\$449	\$225	50.2%	2.9%
2009	\$ 7,438	\$431	\$217	50.3%	2.9%
2010	\$ 7,461	\$434	\$220	50.6%	2.9%
2011	\$ 7,519	\$437	\$222	50.8%	3.0%
2012	\$ 7,704	\$443	\$227	51.2%	2.9%
2013	\$ 7,797	\$448	\$230	51.4%	3.0%
2014	\$ 8,065	\$462	\$240	51.9%	3.0%
2015	\$ 8,469	\$484	\$254	52.5%	3.0%
2016	\$ 8,608	\$490	\$259	52.8%	3.0%
2017	\$ 8,826	\$498	\$266	53.4%	3.0%
2018	\$ 9,046	\$506	\$273	53.9%	3.0%
2019	\$ 9,301	\$518	\$282	54.3%	3.0%

Consumer Prices. Higher income levels in Massachusetts relative to the rest of the United States are offset to some extent by the higher cost of living in Massachusetts. The following graph presents consumer price trends for the Boston metropolitan area and the United States for the period between November 2010 and November 2020. The latest available data for November 2020 show that the CPI-U for the Boston area increased at a rate of 0.4 percent over November 2019. The U.S. index increased at a rate of 1.2 percent over the same period.



In 2009, the Boston metropolitan area and U.S. experienced their first monthly year-over-year declines in the CPI-U since 1954 and 1955, respectively. The 2019 U.S. CPI-U increased 17.2 percent since 2010 while Boston's CPI-U increased 18.4 percent during that period. Between 2015 and 2019, Boston's Consumer Price Index increased by 9.5 percent while in the United States as a whole, CPI-U increased by 7.9 percent. The table on the following page shows the annual average of the Consumer Price Index for All Urban Consumers (CPI-U) and the percentage change in that average from the previous year from 1970 through the present.

#### Consumer Price Index for All Urban Consumers (CPI-U) 1970-2020 (not seasonally adjusted; 1982-1984 base period average=100) **Boston Metro Area United States** CPI-U Pct. Change Pct. Change Year CPI-U 1970 40.2 38.8 4.4% 1971 42.2 5.0% 40.5 1972 43.7 3.6% 41.8 3.2% 44.4 1973 46.3 5.9% 6.2% 1974 51.2 10.6% 49.3 11.0% 1975 55.8 9.0% 53.8 9.1% 1976 60.0 7.5% 56.9 5.8% 1977 63.1 5.2% 60.6 6.5% 1978 66.4 5.2% 65.2 7.6% 1979 73.2 10.2% 72.6 11.3% 1980 82.6 12.8% 82.4 13.5% 1981 91.8 11.1% 90.9 10.3% 1982 95.5 4.0% 96.5 6.2% 1983 99.8 4.5% 99.6 3.2% 1984 104.7 103.9 4.3% 4.9% 1985 109.4 4.5% 107.6 3.6% 1986 112.2 2.6% 109.6 1.9% 1987 117.1 4.4% 113.6 3.6% 1988 4.1% 124.2 6.1% 118.3 1989 124.0 4.8% 131.3 5.7% 1990 138.9 5.8% 130.7 5.4% 4.2% 1991 145.0 4.4% 136.2 1992 148.6 2.5% 140.3 3.0% 144.5 1993 152.9 2.9% 3.0% 1994 148.2 154.9 1.3% 2.6% 152.4 2.8% 1995 158.6 2.4% 1996 163.3 3.0% 156.9 3.0% 1997 2.3% 167.9 2.8% 160.5 2.3% 1998 171.7 163.0 1.6% 1999 176.0 2.5% 166.6 2.2% 2000 183.6 4.3% 172.2 3.4% 2001 191.5 4.3% 177.1 2.8% 2002 196.5 2.6% 179.9 1.6% 2.3% 2003 203.9 3.8% 184.0 2004 209.5 2.7% 188.9 2.7% 2005 216.4 3.3% 195.3 3.4% 2006 223.1 3.1% 201.6 3.2% 2007 227.4 1.9% 207.3 2.8% 2008 235.4 3.5% 215.3 3.8% 2009 233.8 -0.7% 214.5 -0.4% 2010 237.4 1.6% 218.1 1.6% 2.7% 224.9 3.2% 2011 243.9 2012 229.6 247.7 1.6% 2.1% 2013 251.1 1.4% 233.0 1.5% 2014 255.2 236.7 1.6% 1.6% 2015 256.7 0.6% 237.0 0.1% 2016 260.5 1.5% 240.0 1.3% 2017 267.0 2.5% 245.1 2.1% 2018 275.8 3.3% 251.1 2.4% 2019 255.7 1.8% 281.1 1.9%

SOURCE: U.S. Bureau of Labor Statistics.

284.3

2020

1.1%

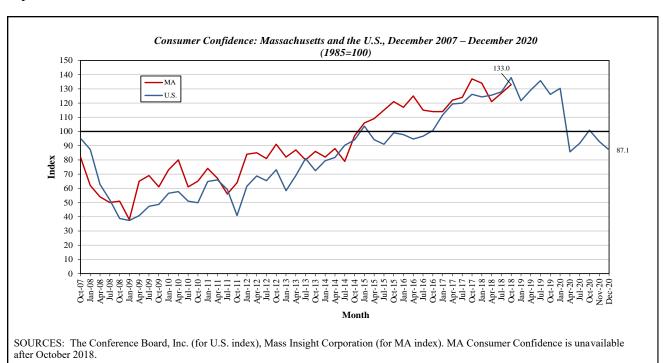
258.8

1.2%

Consumer Confidence, Present Situation, and Future Expectations. These three measures offer multiple insights into consumer attitudes. The U.S. measures are compiled from a national monthly survey of 5,000 households and are published by The Conference Board, Inc. The survey for Massachusetts is conducted in a similar manner and the results are published by MassInsight, based on quarterly polling of 450 adult residents of Massachusetts. The "Present Situation" index measures consumers' appraisal of business and employment conditions at the time of the survey. The "Future Expectations" index focuses on consumers' expectations for six months hence regarding business and employment conditions, as well as expected family income. The overall "Consumer Confidence" index is a weighted average of the two sub-indices. Although the U.S. measures are compiled by a different source than the Massachusetts measures, according to the Federal Reserve Bank of Boston, the numbers are generally comparable. A score of 100 is considered neutral.

According to the Conference Board, consumer confidence nationally reached a six-year high of 137.9 in October 2018. The all-time quarterly low reading was 37.4 in January 2009. The Massachusetts index has generally been higher than the U.S. index since sharing lows in January 2009, except for brief periods as they tracked closely together in 2011 and experienced slight dips in July of 2013 and 2014 as well as in April 2018.

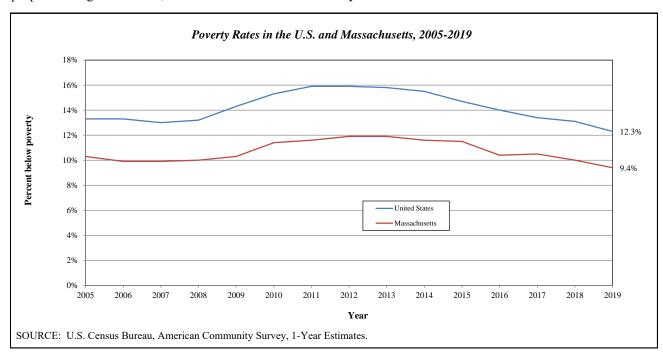
In the fourth quarter of FY 2018, Consumer Confidence for Massachusetts rose to 133.0, up from 127.0 in the previous quarter for which consumer confidence was produced for the state. Due to the COVID-19 pandemic, the U.S. Consumer Confidence was less than 100 in April and July 2020. It currently stands at 87.1, which is above its pre-recessionary (2007) level in the same month. The following graph and table detail the recent record of these measures. It should be noted that data collection on Consumer Confidence for the state has been suspended, and data from it are not currently being updated.



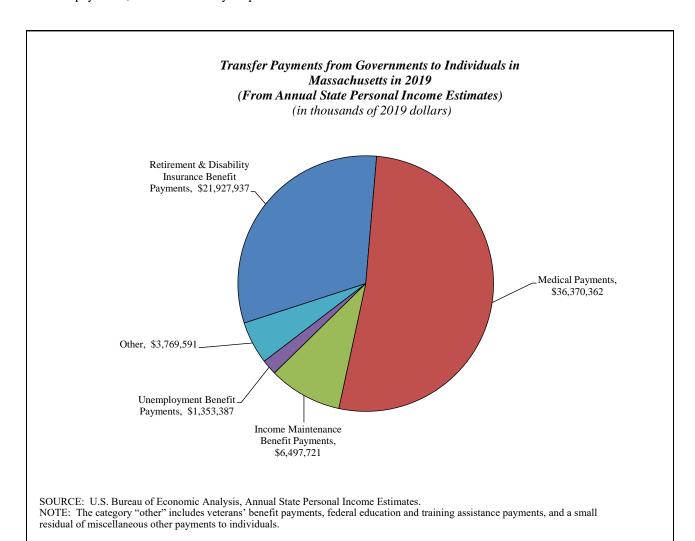
	Consume	r Confidenc	e, Present	Situation, a	ind Future	
	Exp	ectations fo	r Massachi	usetts and t	he U.S.	
		(	1985=100)			
	Consumer	Confidence	Present S	Situation	Future Ex	pectations
	MA	U.S.	MA	U.S.	MA	U.S.
Oct-07	82.0	95.2	76.0	118.0	86.0	80.0
Jan-08	62.0	87.3	49.0	114.3	71.0	69.3
Apr-08	54.0	62.8	35.0	81.9	67.0	50.0
Jul-08	50.0	51.9	24.0	65.8	68.0	42.7
Oct-08	51.0	38.8	27.0	43.5	66.0	35.7
Jan-09	38.0	37.4	9.0	29.7	58.0	42.5
Apr-09	65.0	40.8	24.0	25.5	92.0	51.0
Jul-09	69.0	47.4	16.0	23.3	105.0	63.4
Oct-09	61.0	48.7	14.0	21.1	93.0	67.0
Jan-10	73.0	56.5	14.0	25.2	112.0	77.3
Apr-10	80.0	57.7	22.0	28.2	119.0	77.4
Jul-10	61.0	51.0	16.0	26.4	91.0	67.5
Oct-10	65.0	49.9	15.0	23.5	99.0	67.5
Jan-11	74.0	64.8	17.0	31.1	112.0	87.3
Apr-11	67.0	66.0	24.0	40.2	96.0	83.2
Jul-11	56.0	59.2	20.0	35.7	80.0	74.9
Oct-11	64.0	40.9	24.0	27.1	91.0	50.0
Jan-12	84.0	61.5	34.0	38.8	118.0	76.7
Apr-12 Jul-12	85.0 81.0	68.7 65.4	41.0	51.2 45.9	114.0 109.0	80.4 78.4
Oct-12	91.0	73.1	48.0	56.7	120.0	84.0
Jan-13	82.0	58.4	48.0	56.2	105.0	59.9
Apr-13	87.0	69.0	54.0	61.0	109.0	74.3
Jul-13	80.0	81.0	56.0	73.6	97.0	86.0
Oct-13	86.0	72.4	64.0	72.6	101.0	72.2
Jan-14	82.0	79.4	55.0	77.3	99.0	80.8
Apr-14	88.0	81.7	66.0	78.5	103.0	83.9
Jul-14	79.0	90.3	69.0	87.9	86.0	91.9
Oct-14	97.0	94.1	76.0	94.4	111.0	93.8
Jan-15	106.0	103.8	84.0	113.9	120.0	97.0
Apr-15	109.0	94.3	94.0	105.1	119.0	87.1
Jul-15	115.0	91.0	115.0	104.0	115.0	82.3
Oct-15	121.0	99.1	118.0	114.6	123.0	88.7
Jan-16	117.0	97.8	122.0	116.6	114.0	85.3
Apr-16	125.0	94.7	129.0	117.1	123.0	79.7
Jul-16	115.0	96.7	120.0	118.8	111.0	82.0
Oct-16	114.0	100.8	120.0	123.1	111.0	86.0
Jan-17	114.0	111.6	128.0	130.0	104.0	99.3
Apr-17	122.0	119.4	139.0	140.3	111.0	105.4
Jul-17	124.0	120.0	133.0	145.4	118.0	103.0
Oct-17	137.0	126.2	143.0	152.0	133.0	109.0
Jan-18	134.0	124.3	147.0	154.7	126.0	104.0
Apr-18	121.0	125.6	141.0	157.5	107.0	104.3
Jul-18	N/A	127.9	N/A	166.1 172.8	N/A	102.4
Oct-18 Jan-19	133.0 N/A	137.9 121.7	147.0 N/A	169.6	123.0 N/A	114.6 87.3
Apr-19	N/A	121.7	N/A	168.3	N/A	103.0
Jul-19	N/A	135.8	N/A	170.9	N/A	112.2
Oct-19	N/A	126.1	N/A	170.9	N/A	94.5
Jan-20	N/A	130.4	N/A	173.9	N/A	101.4
Apr-20	N/A	85.7	N/A	73.0	N/A	94.3
Jul-20	N/A	91.7	N/A	94.2	N/A	91.5
Oct-20	N/A	100.9	N/A	104.6	N/A	98.4
000-20	11/11	100.7	1 1/ / 1	107.0	11/11	70.7

SOURCES: The Conference Board, Inc. (for U.S. measure, seasonally adjusted); Mass Insight Corporation (for MA measures, not seasonally adjusted). MA Consumer Confidence is unavailable after October 2018.

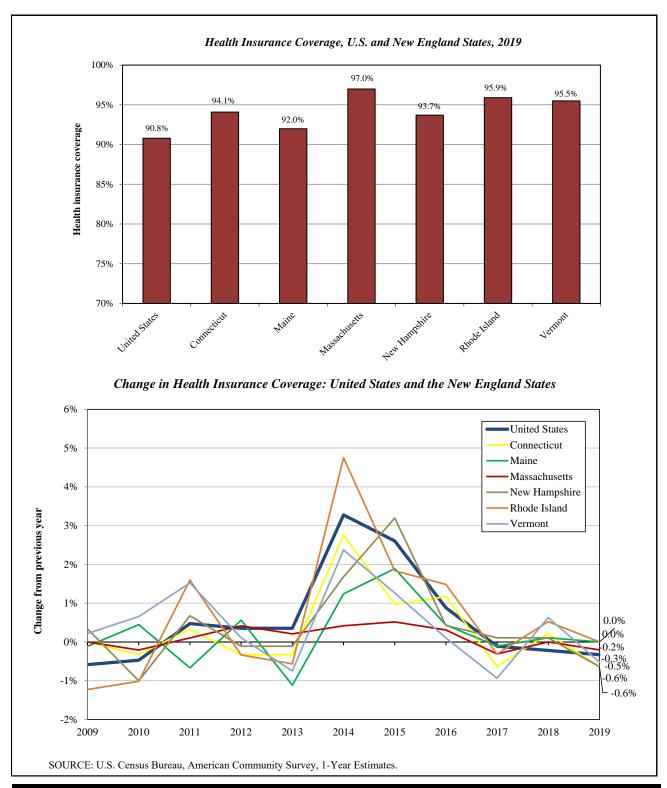
**Poverty.** Since 2005, the Massachusetts poverty rate, which was 9.4 percent in 2019, has been three to five percentage points lower than the national average, which was 12.3 percent in 2019. Massachusetts ranked 46<sup>th</sup> out of the 50 states and the District of Columbia in 2019, for percent of persons whose ratio of income to the poverty level was below 100 percent in the past 12 months. Poverty status is not determined for all people. Institutionalized people, people in military quarters, people in college dormitories, and unrelated individuals under 15 years old are excluded.



**Transfer Payments.** Transfer payment income is payment to individuals from all levels of government and from businesses for which no current services are performed, including payments to nonprofit institutions serving individuals. These payments accounted for 14.0 percent of total personal income in Massachusetts in 2019, decreasing from 14.1 percent in 2018. The chart below does not include transfer payments from businesses or payments to nonprofit organizations. Total transfer payments to individuals in Massachusetts from governments and businesses totaled \$71.4 billion for 2019, adjusted for inflation. Almost 51 percent of government transfer payments to individuals were medical payments, down from nearly 52 percent in 2018.



Health Insurance Coverage. Massachusetts leads the nation in the percent of individuals with health insurance coverage. Massachusetts passed legislation in 2006 mandating universal coverage in the Commonwealth. In 2019, 97.0 percent of the civilian non-institutionalized population was covered in the state by either private or public insurance, compared with 90.8 percent nationwide. Massachusetts also leads the other New England states in coverage, with Rhode Island as the next closest at 95.9 percent. All of the New England states have higher rates of coverage than the nation. These data do not indicate the comprehensiveness of coverage, however.

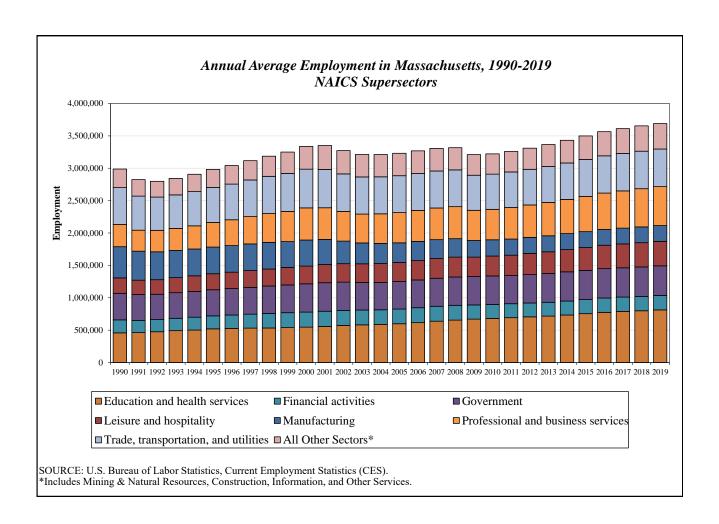


#### **EMPLOYMENT**

Employment by Industry. The chart on this page shows the annual level of non-agricultural payroll employment in Massachusetts based on the North American Industry Classification System (NAICS) for the seven largest NAICS supersectors starting with 1990, the earliest year for which NAICS data are available. The chart on the following page compares the supersector shares for 2019 with the corresponding shares for 1999. Like many industrial states, Massachusetts has seen a steady decline of its manufacturing jobs over the last two decades, not only as a share of total employment, but also in absolute numbers of jobs. Several NAICS service sectors, Education and Health Services, Professional and Business Services, and Leisure and Hospitality have grown to take the place of manufacturing in driving the Massachusetts economy and now account for almost half of total payroll employment, while Financial Activities, Government, Information, and Trade, Transportation & Utilities have remained relatively level or declined in share.

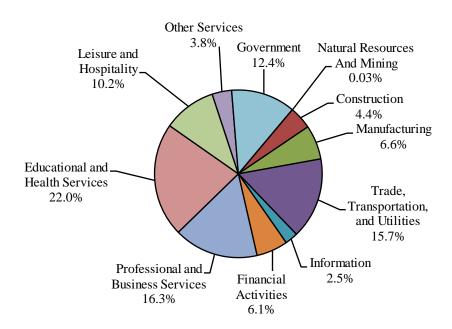
After substantial declines in 2009, total non-agricultural employment in Massachusetts eventually increased 14.6 percent and continued to grow steadily. In 2019, nonfarm employment increased by 1.0 percent compared to 2018. With an annual average at almost 3.7 million nonfarm employees, 2019 had the highest numbers to date.

After years of moderate but steady declines or near-zero growth in the late nineties and early 2000s, manufacturing employment in the state experienced steep annual declines in 2002 (10.3 percent) and 2003 (7.1 percent) before returning to a more moderate decline in 2004 (3.6 percent). After a steep drop of 9.7 percent in 2009, the decline returned to a less dramatic 2.5 percent in 2010. November 2020 saw manufacturing employment decrease by 3.6 percent since November 2019, as total employment shrunk by 9.1 percent. The annual manufacturing employment total in 2019 was slightly higher than in 2018 (243.8 thousand compared to 242.3).

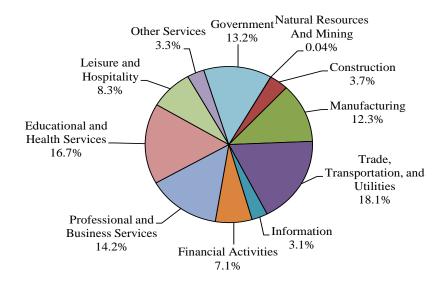


## Massachusetts Nonfarm Payroll Employment (NAICS Industry Basis)

## NAICS Supersectors: 2019 Share



## NAICS Supersectors: 1999 Share



SOURCE: U.S. Bureau of Labor Statistics, Current Employment Statistics (CES).

Largest Employers in Massachusetts. The following inset lists the 19 largest private employers in Massachusetts based upon employment covered by the Unemployment Insurance system for FY 20189 The 2019 list is nearly identical to the 2018 list, except that Tufts University is no longer among the top 19 and Northeastern is now in the listing. The list does not include employers whose headquarters are located outside of Massachusetts, and it may not include some employers who do business in the state under multiple legal names or register each facility as a separate employer.

## Largest Private Employers Headquartered in Massachusetts in FY 2019 (listed alphabetically)

Bay State Medical Center, Inc

Northeastern University

Beth Israel Deaconess Medical Center

Partners Healthcare Systems

Boston Medical Center Corporation Raytheon Company

Boston University The Stop & Shop Supermarkets, Co.

Brigham & Women's Hospital, Inc.

DeMoulas Supermarkets, Inc

EMC Corporation

Shaw's Supermarkets, Inc

State Street Bank and Trust Company
The Children's Hospital Corporation

General Hospital Corporation The TJX Companies, Inc

Harvard University UMASS Memorial Medical Center, Inc

Massachusetts Institute of Technology

Source: Massachusetts Executive Office of Labor and Workforce Development, Division of Unemployment Assistance - March 2019 survey. In addition, CVS Pharmacy, Inc, Home Depot U.S.A.; Inc., Target Corp, United Parcel Services, Inc., Wal-Mart Associates, Inc. and Whole Foods Market Group, Inc. are all large Massachusetts employers, but are headquartered outside of Massachusetts. Verizon New England is a subsidiary of Verizon Communications, headquartered in New York. The information is based on employers registered for unemployment insurance. The list may not include those employers who do business in Massachusetts under multiple legal corporations and those who register each store, facility or franchisee as a separate employer.

Massachusetts Companies in the Fortune 500 List. Massachusetts is home to the headquarters of 33 Fortune 500 companies. The top 12 companies are shown in the table below. When comparing the 2020 Fortune 500 list to the 2019 list, nine Massachusetts companies gained and three lost rank. Thermo Fisher Scientific, located in Waltham, climbed 12 places on the list, while Burlington-based Keurig Dr. Pepper fell 161 places. General Electric relocated its headquarters from Fairfield, CT to Boston in May 2017 and leads the top Fortune 500 companies in the state with \$95.2 billion in revenues.

Ra	nk			2020 revenue
2020	2019	Company (location)	Industry	(billions of 2019 \$'s
33	21	General Electric (Boston)	Industrial Machinery	\$95.
39	32	Raytheon Technologies (Waltham)	Aerospace and Defense	\$77.
77	75	Liberty Mutual Ins. Group (Boston)	Insurance: Property & Casualty (Stock)	\$43.
80	85	TJX (Framingham)	Specialty Retailers: Apparel	\$41.
89	84	Mass. Mutual Life Ins. (Springfield)	Insurance: Life, Health (Mutual)	\$37.
108	114	Raytheon (Waltham)	Aerospace and Defense	\$29.
119	124	Thermo Fisher Scientific (Waltham)	Scientific, Photo & Control Equipment	\$25
223	235	Biogen (Weston)	Pharmaceuticals	\$14.
243	245	BJ's Wholesale Club (Westborough)	General Merchandisers	\$13
244	247	State Street Corp. (Boston)	Commercial Banks	\$13
246	238	Global Partners (Waltham)	Wholesalers: Diversified	\$13
288	167	Keurig Dr Pepper (Burlington)	Beverages	\$11

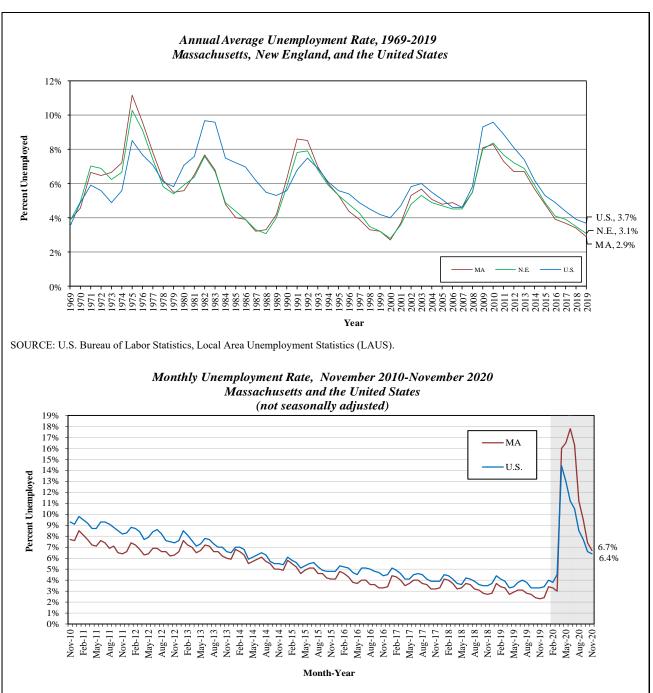
*Unemployment Insurance Trust Fund.* The unemployment insurance system is a federal-state cooperative program established by the Social Security Act and the Federal Unemployment Tax Act to provide for the payment of benefits to eligible individuals when they become unemployed through no fault of their own. Benefits are paid from the Commonwealth's Unemployment Insurance Trust Fund, financed through employer contributions. The assets and liabilities of the Commonwealth Unemployment Insurance Trust Fund are not assets and liabilities of the Commonwealth.

As of October 31, 2020, the preliminary Massachusetts Unemployment Trust Fund had a balance of (\$1.823) billion. This balance is the sum of the private contributory account balance of (\$1.948) billion and the government contributory portion of \$125 million. This compares to the October 31, 2019 balance of \$1.880 billion with a private contributory portion of \$1.741 billion. The November 2020 Unemployment Insurance Trust Fund report indicated that the private contributory account balance was estimated to be (\$2.913) billion by the end of 2024, according to the Moody's-based outlook.

*Unemployment.* The unemployment rate in Massachusetts was consistently below or equal to the (not seasonally adjusted) national average from mid-1995 through September 2005, with similar patterns of gradual improvement after the mid-2003 peak. Prior to the pandemic, the statewide unemployment rate was 2.9 percent in 2019, the first time since 2000 that unemployment was below 3.0 percent. The Massachusetts unemployment rate went from 3.0 percent in March 2020 to 16.0 percent in the following month. For much of the summer of 2020, Massachusetts had one of the highest, if not the highest, unemployment rate in the country. At its peak, the state unemployment rate reached 17.8 percent in June 2020 while the U.S. rate peaked at 14.4 percent in April 2020. Statewide unemployment has been gradually decreasing since then; and in the most recent month, November 2020, the unemployment rate stands at 6.7 percent compared to 6.4 percent nationwide.

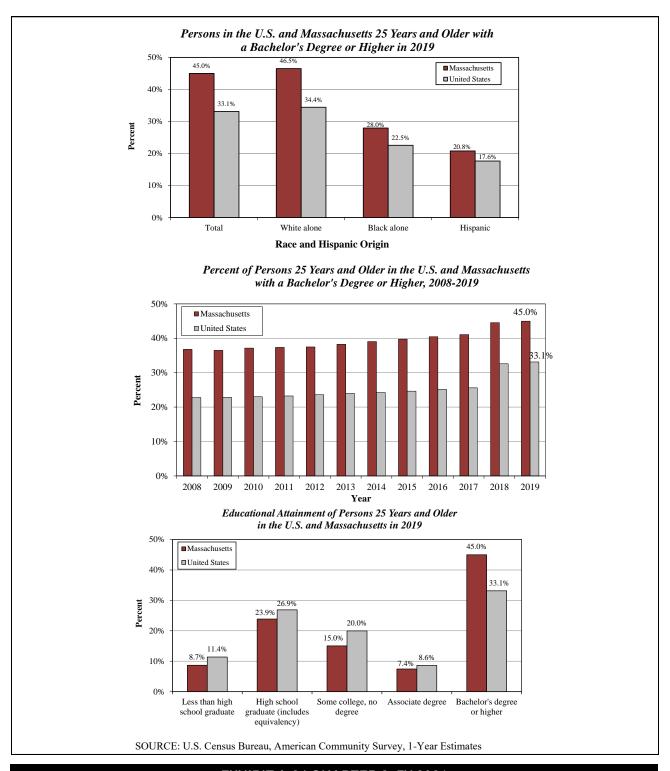
An	nual A	verage	Civilian	Labor F			mploym	ent, 196	5 <b>9-201</b>	9
	C	ivilian L	ahor		ousands					MA
		orce	24001	Unei	nployed	i	Unemp	loyment l	Rate	Rate as
Year	MA	N.E.	U.S.	MA	N.E.	U.S.	MA	N.E.	U.S.	Pct. of U.S.
1969	2,581	5,201	80,734	100	198	2,832	3.9%	3.8%	3.5%	111.2%
1970	2,465	5,128	82,771	113	253	4,093	4.6%	4.9%	4.9%	93.7%
1971	2,459	5,157	84,382	163	364	5,016	6.6%	7.1%	5.9%	112.7%
1972	2,487	5,260	87,034	161	363	4,882	6.5%	6.9%		115.6%
1973	2,557	5,387	89,429	171	336	4,365	6.7%	6.2%		136.1%
1974	2,637	5,514	91,949	190	368	5,156	7.2%	6.7%		128.5%
1975	2,725	5,633	93,775	305	578	7,929	11.2%	10.3%		131.5%
1976	2,722	5,706	96,158	262	518	7,406	9.6%	9.1%		124.7%
1977	2,763	5,821	99,009	215	433	6,991	7.8%	7.4%		109.9%
1978	2,814	5,936	102,251	175	344	6,202	6.2%	5.8%		101.6%
1979	2,853	6,071	104,962	157	328	6,137	5.5%	5.4%		94.8%
1980	2,868		106,940	162	363	7,637	5.6%	5.9%		78.9%
1981 1982	2,942 2,987		108,670 110,204	190 231	403 482	8,273 10,678	6.5% 7.7%	6.4% 7.6%	9.7%	85.5% 79.4%
1982	2,987		111,550	202	428	10,078	6.8%	6.7%	9.7%	
1984	3,037		113,544	145	319	8,539	4.8%	4.9%	7.5%	
1985	3,051		115,344	121	289	8.312	4.0%	4.4%		55.6%
1986	3,066		117,834	119	264	8,237	3.9%	3.9%		55.7%
1987	3,094		119,865	100	227	7,425	3.2%	3.3%		51.6%
1988	3,141		121,669	103	216	6,701	3.3%	3.1%		60.0%
1989	3,176		123,869	132	277	6,528	4.2%	4.0%		79.2%
1990	3,206		125,840	202	412	7,047	6.3%	5.8%		112.5%
1991	3,195		126,346	275	554	8,628	8.6%	7.8%		126.5%
1992	3,181	7,102	128,105	269	564	9,613	8.5%	7.9%	7.5%	113.3%
1993	3,174		129,200	222	481	8,940	7.0%	6.8%	6.9%	101.4%
1994	3,201	7,033	131,056	193	415	7,996	6.0%	5.9%	6.1%	98.4%
1995	3,215	7,049	132,304	170	374	7,404	5.3%	5.3%		94.6%
1996	3,241		133,943	144	340	7,236	4.4%	4.8%		81.5%
1997	3,306		136,297	130	312	6,739	3.9%	4.3%		79.6%
1998	3,341		137,673	110	254	6,210	3.3%	3.5%	4.5%	
1999	3,354		139,368	107	234	5,880	3.2%	3.2%	4.2%	
2000	3,330		142,583	90	205	5,692	2.7%	2.8%		67.5%
2001	3,381		143,734	126	267	6,801	3.7%	3.6%		78.7%
2002 2003	3,431 3,422		144,863 146,510	181 195	360 401	8,378 8,774	5.3% 5.7%	4.8% 5.3%	5.8%	91.4% 95.0%
2003	3,396		147,401	175	363	8,149	5.1%	4.9%	5.5%	
2004	3,384		149,320	164	352	7,591	4.8%	4.7%		94.1%
2006	3,413		151,428	167	345	7,001	4.9%	4.5%		106.5%
2007	3,426		153,124	158	344	7,078	4.6%	4.5%		100.0%
2008	3,452		154,287	191	426	8,924	5.5%	5.5%		94.8%
2009	3,470		154,142	281	620	14,265	8.1%	8.0%		87.1%
2010	3,480		153,889	289	649	14,825	8.3%	8.4%	9.6%	86.5%
2011	3,469		153,617	252	597	13,747	7.3%	7.7%		82.0%
2012	3,485		154,975	233	559	12,506	6.7%	7.2%		82.7%
2013	3,513		155,389	236	533	11,460	6.7%	6.9%		90.5%
2014	3,568		155,922	205	457	9,617	5.7%	5.9%		91.9%
2015	3,589		157,130	172	381	8,296	4.8%	4.9%		90.6%
2016	3,618		159,187	140	325	7,751	3.9%	4.1%		79.6%
2017	3,690		160,320	138	306	6,982	3.7%	3.9%		84.1%
2018	3,785		162,075	127	279	6,314	3.4%	3.5%		87.2%
2019	3,817	8,095	163,539	111	251	6,001	2.9%	3.1%	3.7%	78.4%

SOURCES: U.S. Bureau of Labor Statistics, Local Area Unemployment Statistics (LAUS) and Current Population Survey (CPS).



#### **EDUCATION AND TECHNOLOGY**

**Educational Attainment.** The availability of a skilled and well-educated population is an important resource for the Commonwealth. Only the District of Columbia had a higher percentage of adults with a bachelor's degree or higher in 2019, according to the Census Bureau's American Community Survey (ACS). The Census also reported that Massachusetts ranked 30<sup>th</sup> in persons who had not completed high school, at 8.7 percent of the population age 25 or older, less than the national average of 11.4 percent. Massachusetts' black and Hispanic populations achieved college degrees at a lower rate than its white population, but their rates were higher than the national averages. The most current ACS data are shown below.



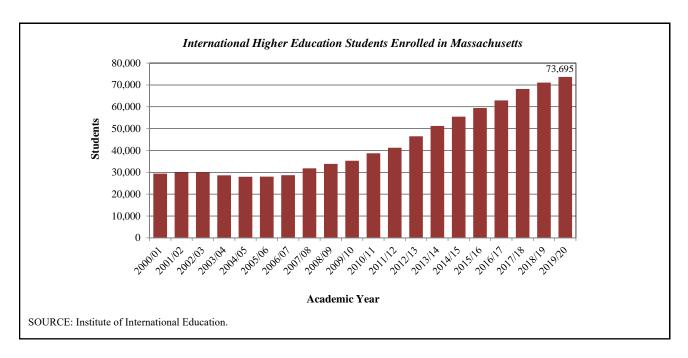
*Higher Education Data.* The table below compares Massachusetts residents' higher education enrollment by race and Hispanic origin to the U.S. There were 1.6 percent fewer people enrolled in college in the U.S. in 2019 compared to 2018. Total enrollment in Massachusetts decreased by 4.3 percent during the same period.

Hig	gher Educati	her Education Enrollment by Race and Hispanic Origin in 2019						
	Total	White alone	Black alone	Asian alone	All other races	Hispanic or Latino		
United States	21,829,308	66.3%	14.7%	8.9%	10.2%	18.9%		
Massachusetts	575,553	69.6%	10.0%	11.8%	8.6%	12.1%		

SOURCE: U.S. Census Bureau, American Community Survey, 1-Year Estimates

NOTE: The Hispanic or Latino Origin category includes all Hispanics in the population regardless of race and therefore should not be added to the other categories to avoid double-counting races.

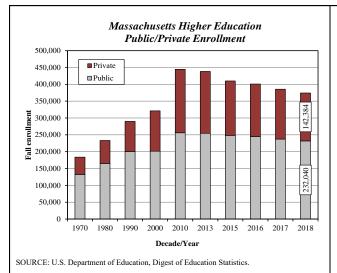
Survey data released by the Institute of International Education state that 73,695 foreign students were enrolled in Massachusetts colleges and universities in the 2019/2020 school year. This was an increase of 3.7 percent from the previous year. The national enrollment decreased 1.81 percent. Massachusetts remains fourth ranked among states for foreign student enrollment.

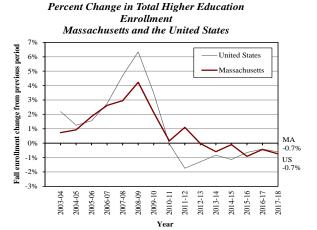


The graphs and table on the following page provide information about higher education enrollment, degrees conferred, and research and development expenditures at colleges and universities.

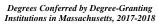
U.S. Department of Education data show that from 2017 to 2018, higher education enrollment decreased 0.3 percent in the United States and 3.9 percent at Massachusetts institutions. During the 2000-2017 period, enrollment in public higher education increased 24.0 percent in the United States and 17.8 percent at Massachusetts institutions. Enrollment in private institutions increased 46.3 percent in the United States and 23.5 percent at Massachusetts institutions.

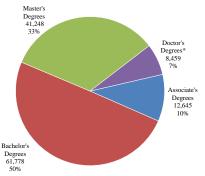
Research and development expenditures at universities and colleges increased 18 percent in the United States and 33 percent in Massachusetts between 2009 and 2018.





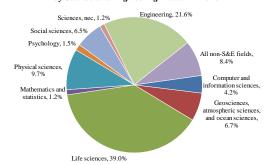
SOURCE: U.S. Department of Education, Digest of Education Statistics.





SOURCE: U.S. Department of Education, Digest of Education Statistics. \*Includes Ph.D., Ed.D., and comparable degrees at the doctoral level.

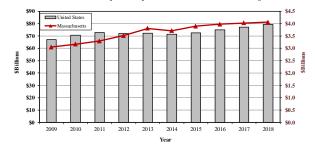
#### R&D Expenditures at Massachusetts Universities and Colleges, by Science and Engineering Field: FY 2018



SOURCE: National Science Foundation.

2010

#### Research and Development Expenditures at Universities and Colleges



SOURCE: National Science Foundation



2014

2015

2016

2017

2018

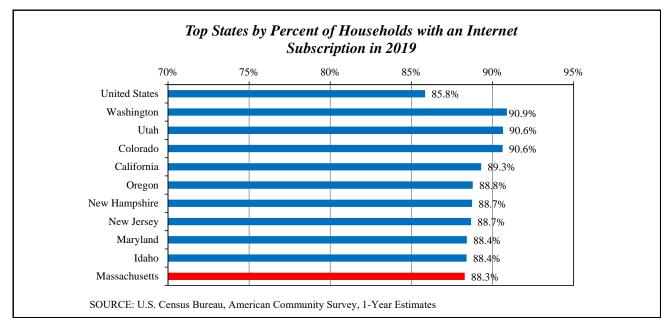
2012 Year SOURCE: National Science Foundation.

2013

2011

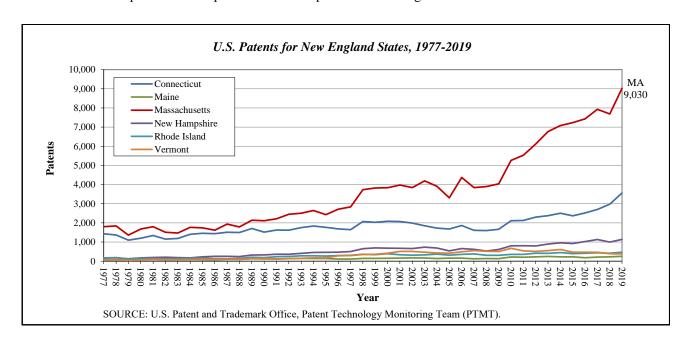
	Cur	rent Massachusetts Higher Ed	ucation Rank 2	Among States and the District of Columbia	
Enrollment - 2018	MA Rank	Degrees Awarded - 2018	MA Rank	Research & Development\$ - FY 2018	MA Rank
Total	13	Total	8	Life sciences	7
Public	24	Associate's	26	Engineering	4
Private	4	Bachelor's	8	Physical sciences	3
		Master's	5	All non-S&E fields	3
		Professional/Doctorate	7	Geosciences, atmospheric sciences, and ocean sciences	2
				Social sciences	2
				Computer and information sciences	4
				Psychology	7
				Mathematics and statistics	4
				Sciences, nec	5
SOURCE: U.S. DOE Dige:	st of Education St	atistics.		SOURCE: National Science Foundation	

*Internet Access*. Massachusetts has the 10<sup>th</sup> highest household internet subscription rate in the U.S., according to the Census Bureau's 2019 American Community Survey.



**Patents.** The U.S. Patent and Trademark Office notes: "This report shows the number of U.S. patent documents (i.e., utility patents, design patents, plant patents, reissue patents, defensive publications, and statutory invention registrations) granted since 1977, broken down by the state or country of origin (patent origin is determined by the residence of the first-named inventor)."

In 2019, Massachusetts was fifth among all states for the number of new patents issued. Just six nations originated more U.S. patents than Massachusetts, putting the state above France and slightly above Canada for origination of U.S. patents. Since 1977, Massachusetts has received more new patents than any other New England state. With 8,454 new utilities patents and 9,030 total new patents in 2019, a 17.5 percent increase in total patents since 2018, Massachusetts innovators were responsible for 61 percent of the new patents in New England.

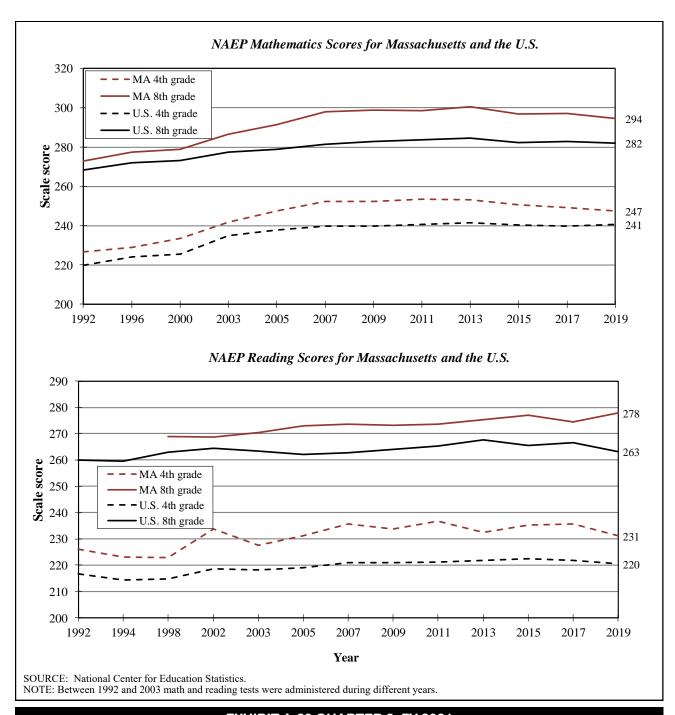


**Primary and Secondary Education Expenditures.** Massachusetts has spent from 16.5 to 37.0 percent more per pupil on primary and secondary education than the national average since 1994. During the 2017-2018 school year, the average Massachusetts per student expenditures increased 4.7 percent to \$17,368. Massachusetts was ranked seventh in the nation among states and the District of Columbia in 2018. The table and chart below show expenditures per pupil for Massachusetts and the U.S.

			il Expenditure	Schools	·		
			(in	2019 adjusted do			
		Figoal-Was	Massachusett	United States	Ratio (MA/	MA change from	
		1994	Massachusetts \$10,866	\$9,087	U.S.) 1.20	previous year	
		1994	\$10,866	\$9,087	1.16	-3.0%	
		1996	\$10,344	\$9,052	1.10	5.0%	
		1997	\$11,073	\$9,032	1.22	1.6%	
		1998	\$11,787	\$9,454	1.25	4.8%	
		1999	\$12,218	\$9,734	1.26	3.7%	
		2000	\$12,313	\$9,968	1.24	0.8%	
		2001	\$12,815	\$10,328	1.24	4.1%	
		2002	\$13,757	\$10,749	1.28	7.4%	
		2003	\$13,951	\$10,944	1.27	1.4%	
		2004	\$14,215	\$11,016	1.29	1.9%	
		2005	\$14,487	\$11,187	1.29	1.9%	
		2006	\$14,923	\$11,382	1.31	3.0%	
		2007	\$15,427	\$11,706	1.32	3.4%	
		2008	\$15,691	\$11,965	1.31	1.7%	
		2009	\$16,525	\$12,288	1.34	5.3%	
		2010	\$15,650	\$12,207	1.28	-5.3%	
		2011	\$15,563	\$11,788	1.32	-0.6%	
		2012	\$15,467	\$11,602	1.33	-0.6%	
		2013	\$15,678	\$11,534	1.36	1.4%	
		2014	\$16,003	\$11,677	1.37	2.1%	
		2015	\$16,519	\$12,069	1.37	3.2%	
		2016	\$16,314	\$12,306	1.33	-1.2%	
		2017	\$16,592	\$12,499	1.33	1.7%	
		2018	\$17,368	\$12,840	1.35	4.7%	
	\$20,000						
	¢19.000						\$17,368
	\$18,000	■Massachusetts					\$
	\$16,000	■ United States				_	
	\$10,000	a cinted states					
	\$14,000						
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502							
(in 2019 dollar	\$8,000						
	\$6,000		-			-	
	\$4,000						H $H$ $H$ $H$
	\$2,000				H		H
	\$0 1004	1005 1006 1005 1555	1000 2000 2001 2001	2002 2004 2005 555	4 2007 2000 5055	2010 2011 2012 2013	4 2015 2016 2017
		1995 1996 1997 1998	- 1999-2000-2001-2002	: 2003-2004-2005-200	6 /NO? 2008 2009	-2010-2011-2012-2013-201	4 2015 2016 2017 201

National Assessment of Educational Progress (NAEP) scores. The National Assessment of Educational Progress (NAEP), also known as "the Nation's Report Card," is the only nationally representative and continuing assessment of what America's students know and can do in various subject areas. Since 1969, assessments have been conducted periodically in reading, mathematics, science, writing, U.S. history, civics, geography, and the arts. Under the current structure, the Commissioner of Education Statistics, who heads the National Center for Education Statistics in the U.S. Department of Education, is responsible by law for administering the NAEP project.

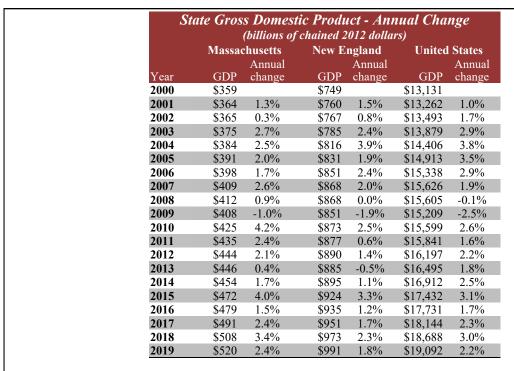
Since 1990, NAEP assessments have also been conducted to give results for participating states. Those that choose to participate receive assessment results that report on the performance of students in that state. In its content, the state assessment is identical to the assessment conducted nationally. However, because the national NAEP samples were not and are not currently designed to support the reporting of accurate and representative state-level results, separate representative samples of students are selected for each participating jurisdiction/state. The graphs below compare the data available for Massachusetts and the national public samples.



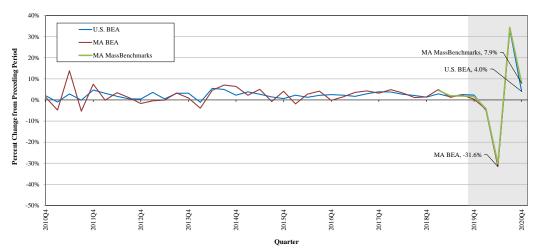
#### **ECONOMIC BASE AND PERFORMANCE—STATE OVERVIEW**

Comparing BEA GDP for the U.S., the region, and Massachusetts. The U.S. Bureau of Economic Analysis (BEA) defines Gross Domestic Product by State (GDP) as "the value added in production by the labor and property located in a state. GDP for a state is derived as the sum of the gross state product originating in all industries in a state. In concept, an industry's GDP, referred to as its 'value added', is equivalent to its gross output (sales or receipts and other operating income, commodity taxes, and inventory change) minus its intermediate inputs (consumption of goods and services purchased from other U.S. industries or imported)."

The BEA provides national (in January) and state (in June) annual and quarterly GDP estimates. MassBenchmarks releases quarterly estimates of Massachusetts economic activity. This is reported in the following section. While we do not have access to many of the components that the BEA uses to calculate state GDP in advance of its release, we provide an overview of our state's components when they are available. Additionally, we provide state economic indexes and industrial sector data that are released more frequently and in some cases, are among the components used to calculate state GDP.



Real GDP: Percent Change from Preceding Quarter (Seasonally Adjusted Annual Rates)



SOURCES: U.S. Bureau of Economic Analysis, MA MassBenchmarks calculations by Dr. Alan Clayton-Matthews. Seasonally adjusted annual rates are quarterly data adjusted to an annual basis.

#### **ECONOMIC BASE AND PERFORMANCE—ECONOMIC INDICATORS**

**State Coincident Indexes.** To track more recent changes in the state and national economies, we use the Federal Reserve Bank of Philadelphia's Coincident Indexes. It:

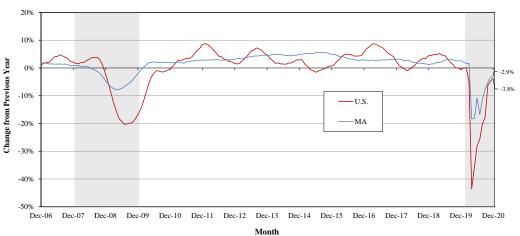
...produces a monthly coincident index for each of the 50 states. The indexes are released a few days after the Bureau of Labor Statistics (BLS) releases the employment data for the states.

The coincident indexes combine four state-level indicators to summarize current economic conditions in a single statistic. The four state-level variables in each coincident index are nonfarm payroll employment, average hours worked in manufacturing, the unemployment rate, and wage and salary disbursements deflated by the consumer price index (U.S. city average). The trend for each state's index is set to the trend of its gross domestic product (GDP), so long term growth in the state's index matches long term growth in its GDP. (https://www.phil.frb.org/research-and-data/regional-economy/indexes/coincident/)

The table below compares the Massachusetts index to its New England neighbors and the U.S. The graph indicates the state and national index change from 12 months prior. Year-over-year changes in the Coincident Index for Massachusetts have shown steady increases after April 2010, as the state began recovering from the Great Recession. In the latest period of data available, December 2020, the state's Coincident Index decreased by 10.9 percent compared to December 2019.

#### Comparing the U.S. and New England States Coincident Indexes December 1-Month 3-Month 12-Month 2020 Change Area Change Change U.S. 124.44 0.1% 1.2% -4.4% Massachusetts 129.00 -1.6% 10.9% -10.9% Connecticut 117.94 0.3% 0.1% -8.6% -2.9% Maine 124.84 0.7% 5.1% New Hampshire 145.38 0.0% 4.6% -2.3% Rhode Island 115.62 -1.8% 8.3% -10.5% Vermont 138.54 0.2% 5.6% -0.2%

#### Comparing the U.S. and Massachusetts Coincident Indexes



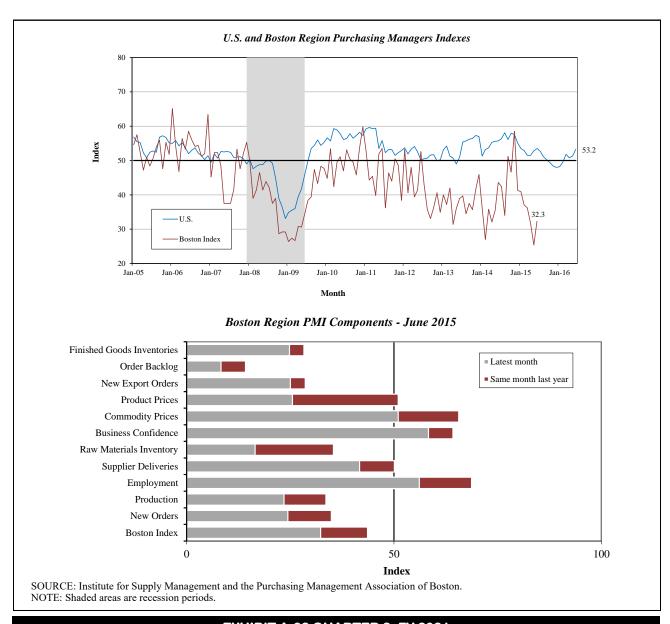
SOURCE: Federal Reserve Bank of Philadelphia.

NOTES: Shaded areas are recession periods. Indexes are set to 2007 annual averages. Methodology changes in January 2018 resulted in revised values for historical data.

Institute for Supply Management Purchasing Manager Indexes (PMI). These indexes are compiled using survey data from purchasing and supply executives and are used as a leading business indicator. While the national index is based on a survey of manufacturers, the Boston region's is based on a survey of "companies representing industries as diverse as the banking and financial services, pharmaceuticals and biotechnology, software development and communication, medical products and equipment, computers, chemicals, consumer products, education, and the public sector." It should be noted that the Boston survey has been suspended, and consequently, data from it are not currently being updated.

Index readings above 50 indicate the economy is generally expanding. Readings below 50 indicate the economy is generally contracting, although a reading above 42 for a period of time indicates the economy is generally expanding. Components of the national index include new orders, production, employment, supplier deliveries, inventories, customer inventories, prices, backlog of orders, exports, and imports. The Boston region's components are slightly different and include new orders, production, employment, supplier deliveries, raw monthly materials inventory, business confidence, commodity prices, product prices, new export orders, order backlog, and finished goods inventories. These components show which segments of the business supply chain are expanding or contracting.

The June 2016 national index indicated that the manufacturing sector has been expanding since December 2015, with the exception of a small dip in April 2016. The Boston region's June 2015 (the last date for which data were available) index of 32.3 indicated that overall business conditions were contracting after hitting a four-year high of 58.5 in November 2014.

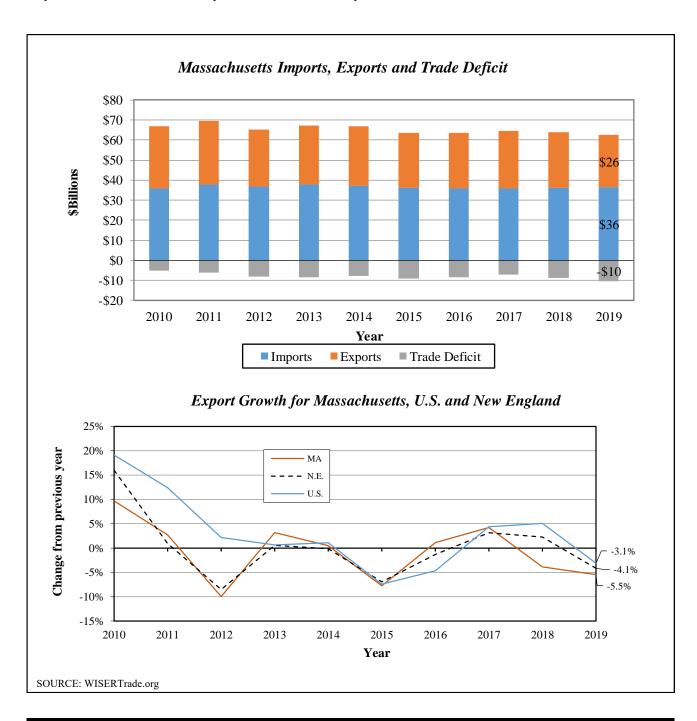


#### **ECONOMIC BASE AND PERFORMANCE—INTERNATIONAL TRADE**

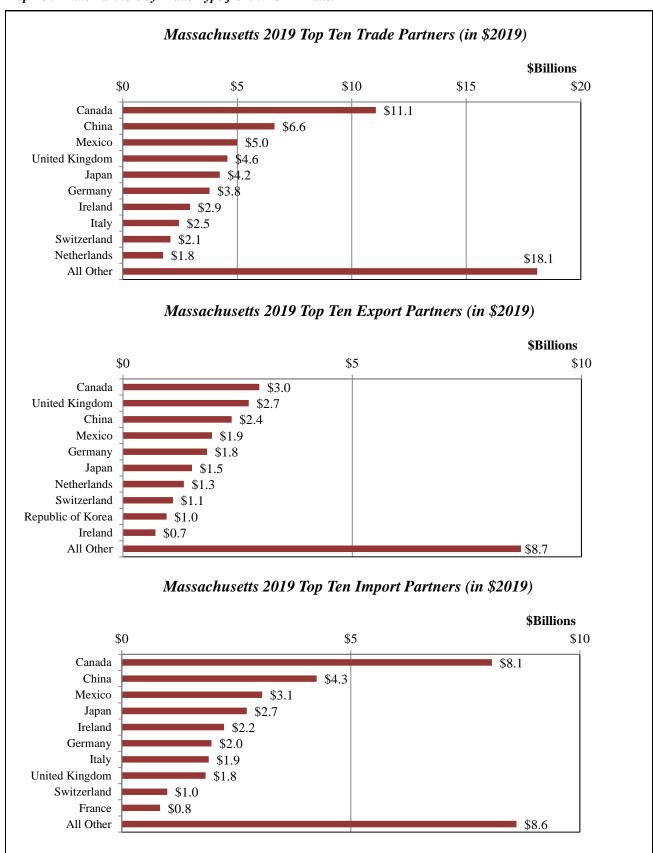
*Total Trade Volume.* Total trade volume, exports and imports, decreased 1.91 percent from 2018 to \$62.6 billion in 2019. Canada's trade volume was \$11.1 billion and, at 17.7 percent of the total state trade, it was by far our most valuable trading partner. Massachusetts trade deficit, \$10.3 billion, increased 20.9 percent in 2019. See Appendix 8 for more trade data.

**Exports.** Massachusetts ranked 19<sup>th</sup> in the United States in 2019 and first in New England with \$26.1 billion in exports. This was a 5.5 percent decrease from the previous year's export value, while national exports decreased by 3.1 percent. Total exports from New England decreased by 4.1 percent. Canada was again our top export destination in 2019 with \$3.0 billion.

*Imports.* Imports increased 0.79 percent to \$36.5 billion in 2019. Canada was also the largest source for Massachusetts imports in 2019, from which we imported \$8.1 billion, or 22.1 percent, of our total.

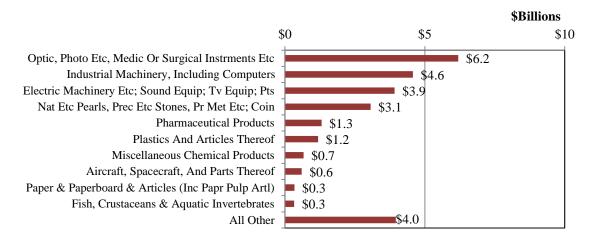


Top Ten Trade Partners by Trade Type from WISERTrade.

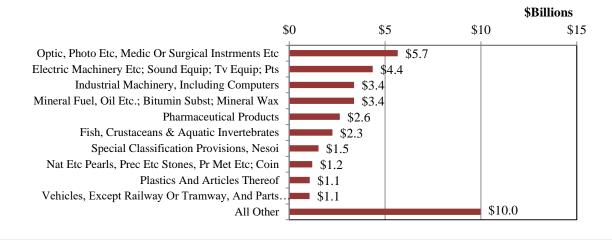




# Massachusetts 2019 Top Ten Commodities Exported (in \$2019)

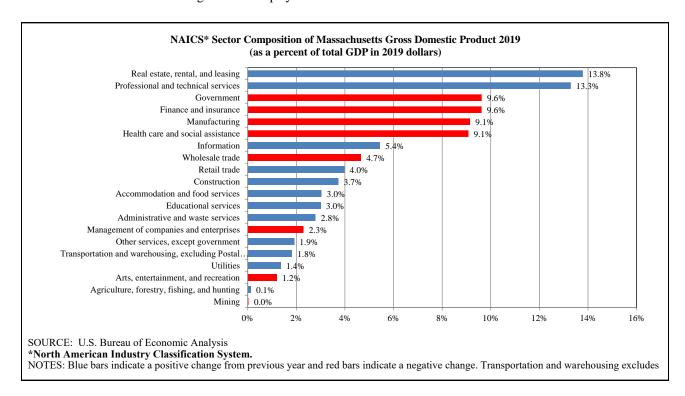


# Massachusetts 2019 Top Ten Commodities Imported (in \$2019)



# **ECONOMIC BASE AND PERFORMANCE—INDUSTRY SECTOR DETAIL (NAICS BASIS)**

The Massachusetts economy remains diversified among several industrial and non-industrial sectors. The four largest sectors of the economy are real estate, rental and leasing; professional and technical services; government; and finance and insurance, which contributed 46.3 percent of the GDP in 2019. The real estate, rental and leasing sector remained the largest contributor in 2019. The following bar chart displays the latest sector contributions to the Massachusetts GDP.



*GDP Subsectors.* When measured in inflation-adjusted dollars, the change in Massachusetts total GDP grew 24.1 percent between 2010 and 2019. Between 2010 and 2019 (the latest data available for subsector data), several industries grew much faster than the state average. Industry subsectors that experienced substantial cumulative growth or reduction are listed in the following table.

Industry Subsectors with a Substantial G (2019 dollars)	Frowth or Reduction
NAICS* Industry Subsector	Percent Change 2010-2019
Funds, trusts, and other financial vehicles	492.6%
Petroleum and coal products manufacturing	136.2%
Air transportation	106.9%
Oil and gas extraction Performing arts, spectator sports, museums, and related activities	-78.7% 76.7%
Support activities for mining	72.6%
Social assistance	72.1%
Transit and ground passenger transportation	62.1%
SOURCE: U.S. Bureau of Economic Analysis. *North American Industry Classification System. NOTE: Updated October 2020. Subsector represents at least a half percent of Massachu	usetts GDP in the latest year.

			(millions of 20	19 dollars)						
NAICS* Industry Sector	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
All industry total	\$480,919	\$484,190	\$494,934	\$500,053	\$510,860	\$542,751	\$552,995	\$563,185	\$580,801	\$596,593
Private industries	\$427,796	\$429,316	\$442,918	\$446,956	\$456,831	\$486,838	\$497,751	\$507,454	\$524,087	\$539,15
Agriculture, forestry, fishing, and hunting	\$1,327	\$1,125	\$1,124	\$979	\$768	\$798	\$734	\$763	\$727	\$77
Mining	\$189	\$183	\$177	\$188	\$231	\$286	\$367	\$291	\$290	\$24
Utilities	\$6,479	\$6,380	\$5,950	\$6,446	\$6,609	\$6,739	\$6,250	\$7,190	\$7,781	\$8,14
Construction	\$14,107	\$14,213	\$15,242	\$16,092	\$16,732	\$18,512	\$19,682	\$20,733	\$21,618	\$22,24
Manufacturing	\$52,723	\$51,383	\$51,779	\$50,988	\$52,664	\$55,270	\$53,668	\$53,245	\$54,795	\$54,580
Wholesale trade	\$26,033	\$25,879	\$25,525	\$26,353	\$26,777	\$28,094	\$28,134	\$28,222	\$27,527	\$27,84
Retail trade	\$20,679	\$20,098	\$19,948	\$20,375	\$20,472	\$21,531	\$22,192	\$22,411	\$22,676	\$23,745
Transportation and warehousing, excluding Postal Service	\$7,576	\$7,906	\$7,839	\$8,021	\$8,468	\$9,297	\$9,723	\$9,996	\$10,232	\$10,894
Information	\$28,356	\$28,112	\$26,947	\$27,752	\$27,546	\$29,205	\$29,799	\$29,922	\$31,039	\$32,49
Finance and insurance	\$39,017	\$38,063	\$45,261	\$43,968	\$44,324	\$50,469	\$52,250	\$53,174	\$58,881	\$57,41
Real estate, rental, and leasing	\$66,901	\$69,465	\$70,985	\$71,543	\$72,712	\$75,049	\$77,318	\$78,394	\$79,621	\$82,27
Professional and technical services	\$54,664	\$55,229	\$58,232	\$57,840	\$59,534	\$64,170	\$67,032	\$70,843	\$73,920	\$79,290
Management of companies and enterprises	\$9,980	\$11,195	\$11,171	\$11,532	\$11,639	\$12,996	\$12,140	\$12,347	\$13,609	\$13,71
Administrative and waste services	\$12,630	\$12,784	\$12,864	\$13,053	\$13,440	\$14,171	\$14,565	\$15,405	\$15,829	\$16,67
Educational services	\$15,386	\$15,539	\$15,753	\$15,887	\$16,032	\$16,582	\$17,184	\$17,186	\$17,420	\$17,91
Health care and social assistance	\$45,561	\$45,685	\$47,239	\$47,968	\$48,985	\$51,352	\$53,062	\$53,479	\$52,926	\$54,179
Arts, entertainment, and recreation	\$4,603	\$4,541	\$4,609	\$5,270	\$6,336	\$6,899	\$7,242	\$6,892	\$7,078	\$7,18
Accommodation and food services	\$12,270	\$12,373	\$12,971	\$13,353	\$13,734	\$15,252	\$16,015	\$16,499	\$17,151	\$18,10
Other services, except government	\$9,316	\$9,162	\$9,304	\$9,348	\$9,829	\$10,166	\$10,393	\$10,464	\$10,966	\$11,435
Government	\$53,123	\$54,874	\$52,016	\$53,098	\$54,029	\$55,913	\$55,244	\$55,731	\$56,714	\$57,443

	Rank of I	Industry Co	ntribution i illions of 2019		Massachus	etts				
NAICS* Industry Sector	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
All industry total										
Private industries										
Agriculture, forestry, fishing, and hunting	19	19	19	19	19	19	19	19	19	19
Mining	20	20	20	20	20	20	20	20	20	20
Utilities	17	17	17	17	17	18	18	17	17	17
Construction	11	11	11	10	10	10	10	10	10	10
Manufacturing	4	4	4	4	4	4	4	5	5	5
Wholesale trade	8	8	8	8	8	8	8	8	8	8
Retail trade	9	9	9	9	9	9	9	9	9	9
Transportation and warehousing, excluding Postal Service	16	16	16	16	16	16	16	16	16	16
Information	7	7	7	7	7	7	7	7	7	7
Finance and insurance	6	6	6	6	6	6	6	6	3	4
Real estate, rental, and leasing	1	1	1	1	1	1	1	1	1	1
Professional and technical services	2	2	2	2	2	2	2	2	2	2
Management of companies and enterprises	14	14	14	14	14	14	14	14	14	14
Administrative and waste services	12	12	13	13	13	13	13	13	13	13
Educational services	10	10	10	11	11	11	11	11	11	12
Health care and social assistance	5	5	5	5	5	5	5	4	6	6
Arts, entertainment, and recreation	18	18	18	18	18	17	17	18	18	18
Accommodation and food services	13	13	12	12	12	12	12	12	12	11
Other services, except government	15	15	15	15	15	15	15	15	15	15
Government	3	3	3	3	3	3	3	3	4	3

SOURCE: U.S. Bureau of Economic Analysis. \*North American Industry Classification System.

*Industry Sector Analysis.* The following section contains a summary for each of the twenty major NAICS\* sectors. The data series show a ten-year time span. Graphs include data value labels for the latest annual points.

Not all datasets are reported for all of the major NAICS sectors. The Massachusetts Department of Workforce and Labor Development's Employment and Wages (ES-202) data series are available for every sector and contain the number of establishments, average monthly employment, total annual wages and average weekly wages for establishments with employees. The data are reported quarterly and annually for employees in the private, federal government, state government, and local government sectors. **NOTE:** Beginning with the first quarter 2012, a code change for employees from private households (NAICS 814110) into services for the elderly and persons with disabilities (NAICS 624120) moved 33,960 employees in Massachusetts in January 2013.

The nonemployer businesses and receipts graph uses the U.S. Census Nonemployer Statistics series and is available for every sector except 55 - Management of Companies and Enterprises and 92 - Public Administration. Some sectors also lack subsector (at the four-digit NAICS level) detail. Nonemployer annual data have a two-year reporting lag for businesses that do not have paid employees and are subject to federal income tax. The Census reports that "Nonemployers account for a majority of all business establishments, but average less than four percent of all sales or receipts." These can be second or part-time businesses and not the owner's primary source of income.

State Gross Domestic Product is an annual series from the U.S. Bureau of Economic Analysis's Regional Economic Accounts. For more information, please visit:

http://www.bea.gov/newsreleases/regional/gdp\_state/qgsp\_newsrelease.htm

Foreign exports from the U.S. Census Bureau's Foreign Trade Division and WISERTrade, are available for four industries on a monthly basis. Total state exports are available on a monthly basis. Sector exports and the top ten export destinations for this industry sector are by dollar value.

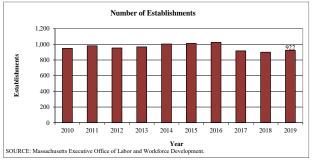
Each sector analysis has a summary at the bottom of each page. The summary provides (when available):

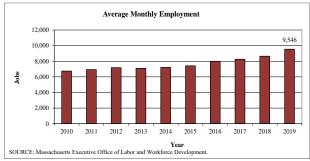
- 1. GDP contribution to state total: this sector's GDP divided by the state's total GDP. A **blue** figure in the text at the bottom of the page indicates it is larger than the previous year's GDP contribution. **Red** indicates it is smaller than the previous year's and **black** indicates no change from the previous year's GDP contribution.
- 2. GDP rank: this sector's GDP rank versus all state sectors. A blue figure in the text at the bottom of the page indicates that it is higher than the previous year's rank. Red indicates that it is lower than the previous year's and black indicates that there was no change from the previous year's GDP rank.
- 3. Nonemployer to employer establishment ratio: the number of nonemployer establishments divided by the number of establishments with employers. In general, a ratio greater than one means there are more small businesses, while a number less than one means there are more large businesses.
- 4. Establishments with employees: the subsector with the largest number of establishments who have employees.
- 5. Nonemployer establishments: the subsector with the largest number of establishments that do not have employees.
- 6. Employees: the subsector with the largest number of employees, at establishments with employees.
- 7. Annual wages: the subsector with the largest total annual wages, at establishments with employees.
- 8. Average weekly wage: the subsector with the largest average weekly wage, at establishments with employees.
- 9. Annual receipts at nonemployer establishments: the subsector with the most receipts, at establishments that do not have employees.
- 10. Most valuable export: the subsector export with the highest dollar value.

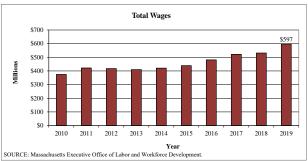
Note: Total Wage, State Gross Domestic Product, Average Weekly Wage, Nonemployer Receipts, and Sector Exports are all inflation-adjusted to 2019.

<sup>\*</sup>North American Industry Classification System.

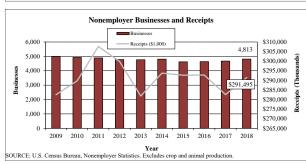
NAICS 11 - Agriculture, Forestry, Fishing & Hunting. The Agriculture, Forestry, Fishing and Hunting sector comprises establishments primarily engaged in growing crops, raising animals, harvesting timber, and harvesting fish and other animals from a farm, ranch, or their natural habitats.

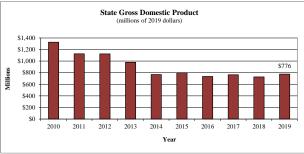


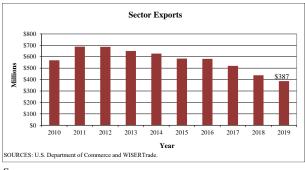


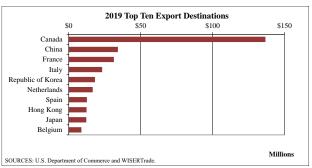












#### Summary.

GDP contribution to state total: 0.13%

GDP rank: 19 of 20

Nonemployer to employer establishment ratio: 5.2 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

Establishments with employees: **Fishing** Nonemployer establishments: **Fishing** 

Employees: Greenhouse and nursery production

Annual wages: Fishing

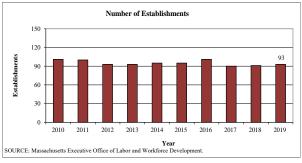
Average weekly wage: Fishing

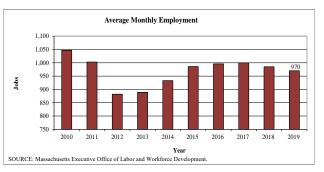
Annual receipts at nonemployer establishments: Fishing

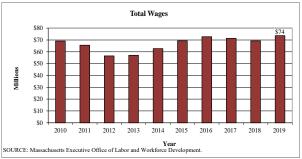
Most valuable export: Fish, fresh, chilled, or frozen and other marine products

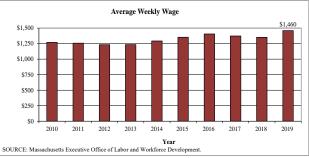
<sup>\*</sup>For this 2-digit industry, Nonemployer data are available only for 113-115 (Forestry, fishing & hunting & agricultural support services).

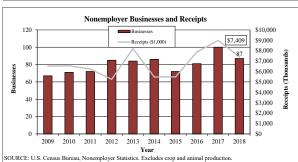
NAICS 21 – Mining. The Mining, Quarrying, and Oil and Gas Extraction sector comprises establishments that extract naturally occurring mineral solids, such as coal and ores; liquid minerals, such as crude petroleum; and gases, such as natural gas. The term mining is used in the broad sense to include quarrying, well operations, beneficiating (e.g., crushing, screening, washing, and flotation), and other preparation customarily performed at the mine site, or as a part of mining activity.

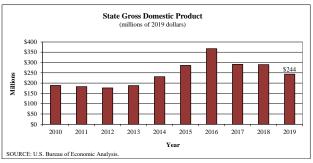


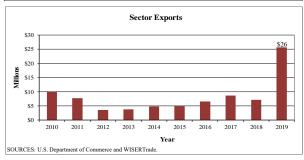


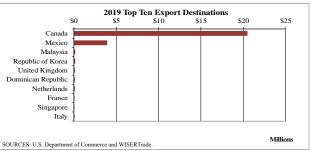












#### Summary.

GDP contribution to state total: 0.0%

GDP rank: 20 of 20

Nonemployer to employer establishment ratio: 0.9 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

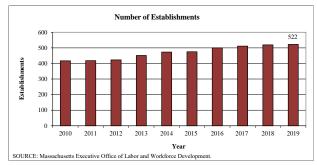
Establishments with employees: Nonmetallic mineral mining and quarrying Nonemployer establishments: Nonmetallic mineral mining and quarrying

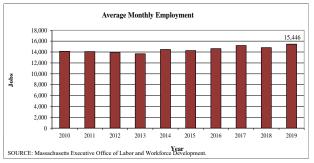
Employees: Nonmetallic mineral mining and quarrying Annual wages: Nonmetallic mineral mining and quarrying Average weekly wage: Support activities for mining

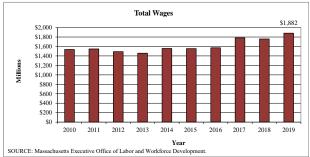
Annual receipts at nonemployer establishments: Nonmetallic mineral mining and quarrying

Most valuable export: Oil and gas

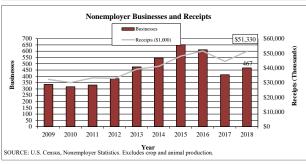
NAICS 22 – Utilities. The Utilities sector comprises establishments engaged in the provision of the following utility services: electric power, natural gas, steam supply, water supply, and sewage removal. See the appendix, pages five and six for supplemental tables regarding electricity generation, supply and capacity.

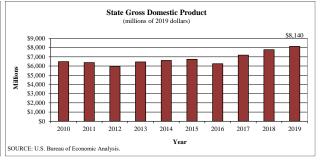












Summary.

GDP contribution to state total: 1.4%

GDP rank: 17 of 20

Nonemployer to employer establishment ratio: 0.9 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

Establishments with employees: Power generation and supply

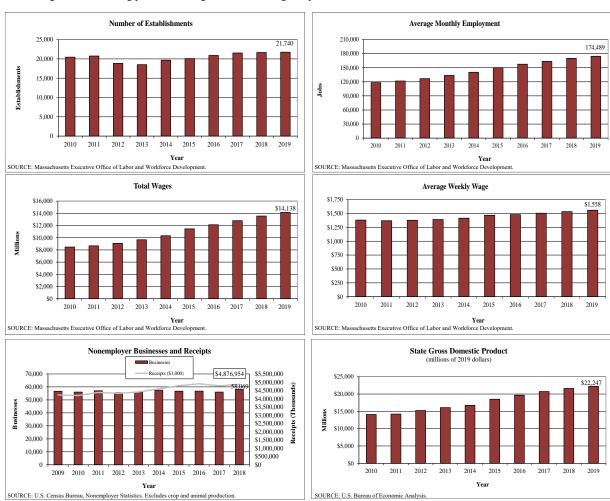
Nonemployer establishments: Subsector detail N/A

Employees: **Power generation and supply**Annual wages: **Power generation and supply** 

Average weekly wage: Power generation and supply

Annual receipts at nonemployer establishments: Subsector detail N/A

NAICS 23 – Construction. The Construction sector comprises establishments primarily engaged in the construction of buildings or engineering projects (e.g., highways and utility systems). Establishments primarily engaged in the preparation of sites for new construction and establishments primarily engaged in subdividing land for sale as building sites also are included in this sector. See the appendix pages two through four for housing permits, housing sales, and housing sale prices.



#### Summary.

GDP contribution to state total: 3.7%

GDP rank: 10 of 20

Nonemployer to employer establishment ratio: 2.7 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

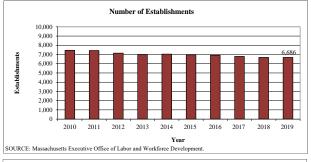
Establishments with employees: Building equipment contractors

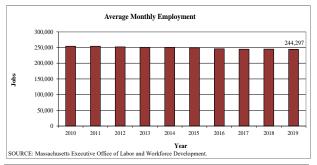
Nonemployer establishments: Building finishing contractors

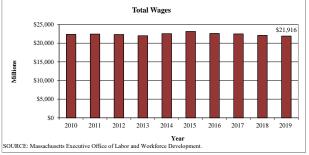
Employees: Building equipment contractors Annual wages: Building equipment contractors Average weekly wage: Utility System Construction

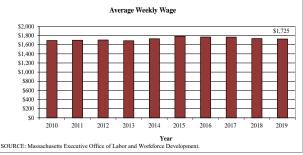
Annual receipts at nonemployer establishments: Residential building construction

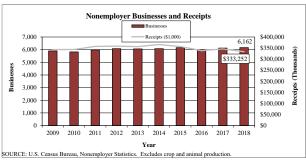
NAICS 31-33 – Manufacturing. The Manufacturing sector comprises establishments engaged in the mechanical, physical, or chemical transformation of materials, substances, or components into new products. The assembling of component parts of manufactured products is considered manufacturing, except in cases where the activity is appropriately classified in Sector 23, Construction.

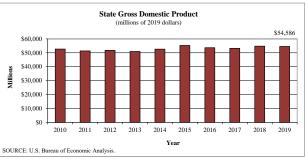


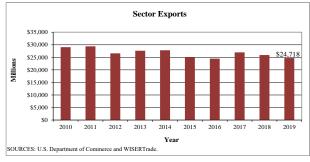


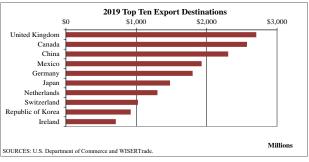












#### Summary.

GDP contribution to state total: 9.1%

GDP rank: 5 of 20

Nonemployer to employer establishment ratio: 0.9 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

Establishments with employees: Machine shops and threaded product manufacturing

Nonemployer establishments: Other miscellaneous manufacturing

Employees: Electronic instrument manufacturing

Annual wages: Electronic instrument manufacturing

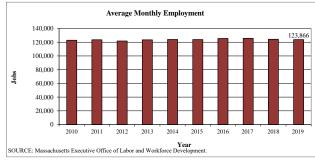
Average weekly wage: Computer and peripheral equipment manufacturing

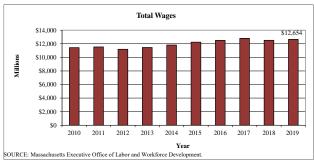
Annual receipts at nonemployer establishments: Other miscellaneous manufacturing

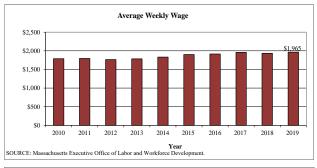
Most valuable export: Computer and electronic products

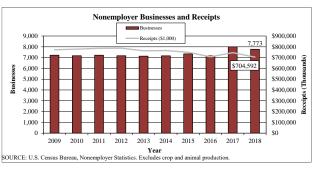
NAICS 42 - Wholesale Trade. The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise. The merchandise described in this sector includes the outputs of agriculture, mining, manufacturing, and certain information industries, such as publishing. The wholesaling process is an intermediate step in the distribution of merchandise.

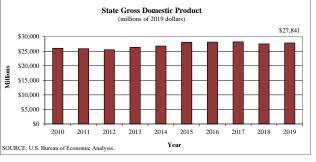












Summary.

GDP contribution to state total: 4.7%

GDP rank: 8 of 20

Nonemployer to employer establishment ratio: 0.6 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

Establishments with employees: Electronic markets and agents and brokers

Nonemployer establishments: Subsector detail N/A

Employees: Commercial equipment merchant wholesalers

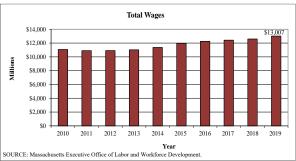
Annual wages: Commercial equipment merchant wholesalers

Average weekly wage: Druggists' goods merchant wholesalers
Annual receipts at nonemployer establishments: Miscellaneous durable goods merchant wholesalers

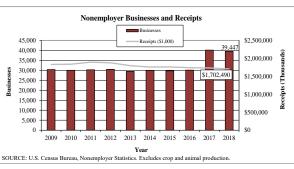
NAICS 44-45 - Retail Trade. The Retail Trade sector comprises establishments engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise. The retailing process is the final step in the distribution of merchandise; retailers are therefore organized to sell merchandise in small quantities to the general public. This sector comprises two main types of retailers: store and nonstore retailers.

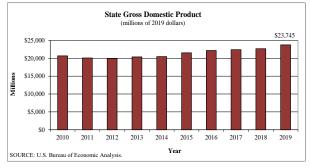












### Summary.

GDP contribution to state total: 4.0%

GDP rank: 9 of 20

Nonemployer to employer establishment ratio: 1.7 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

Establishments with employees: Grocery stores

Nonemployer establishments: Direct selling establishments

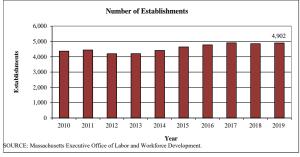
Employees: Grocery stores

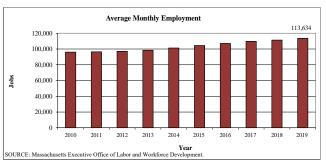
Annual wages: Grocery stores

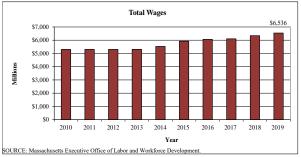
Average weekly wage: Electronic shopping and mail-order houses

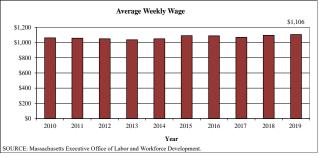
Annual receipts at nonemployer establishments: Direct selling establishments

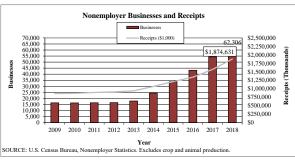
NAICS 48-49 - Transportation and Warehousing. The Transportation and Warehousing sector includes industries providing transportation of passengers and cargo, warehousing and storage for goods, scenic and sightseeing transportation, and support activities related to modes of transportation. Establishments in these industries use transportation equipment or transportation related facilities as a productive asset. The type of equipment depends on the mode of transportation. The modes of transportation are air, rail, water, road, and pipeline. See pages six and seven of the appendix for more information regarding transportation and warehousing.

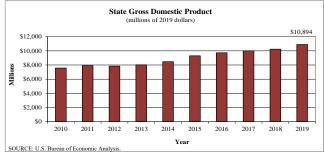












#### Summary.

GDP contribution to state total: 1.8%

GDP rank: 16 of 20

Nonemployer to employer establishment ratio: 12.7 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

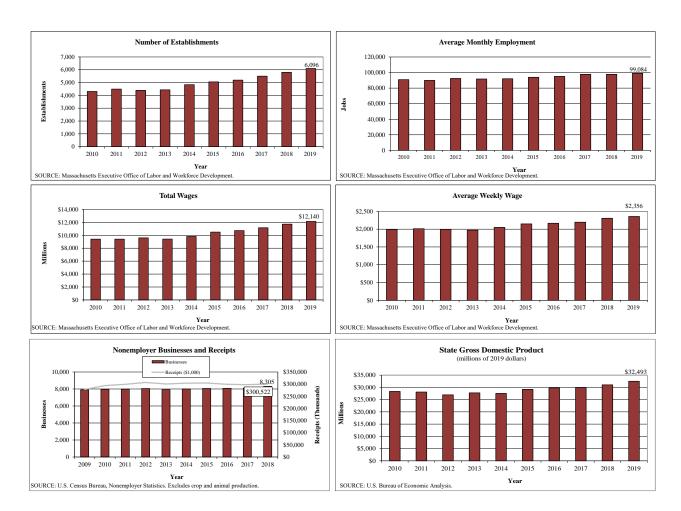
Establishments with employees: General freight trucking Nonemployer establishments: Taxi and limousine service Employees: Warehousing and storage

Annual wages: Warehousing and storage

Average weekly wage: Pipeline transportation of natural gas

Annual receipts at nonemployer establishments: Taxi and limousine service

NAICS 51 – Information. The Information sector comprises establishments engaged in the following processes: producing and distributing information and cultural products, providing the means to transmit or distribute these products as well as data or communications, and processing data. In 2014, Information exports of prepackaged software, NAICS code 511, were recoded to the Manufacturing NAICS code 334.



#### Summary.

GDP contribution to state total: 5.4%

GDP rank: 7 of 20

Nonemployer to employer establishment ratio: 1.4 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

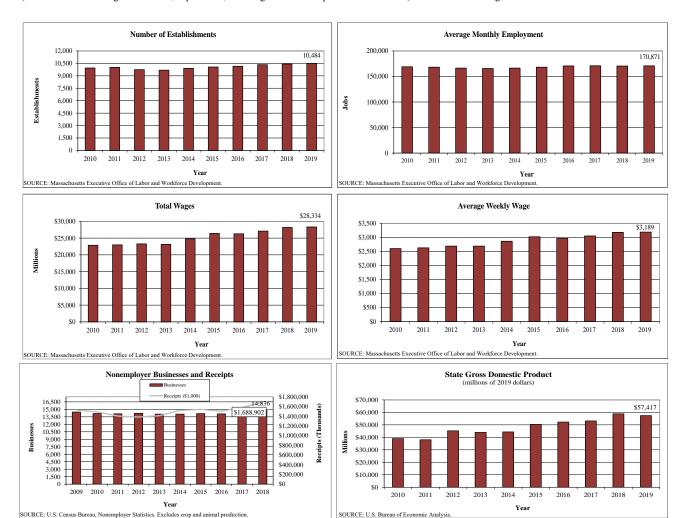
Establishments with employees: Software publishers

Nonemployer establishments: Motion picture and video industries

Employees: Software publishers Annual wages: Software publishers Average weekly wage: Software publishers

Annual receipts at nonemployer establishments: Other information services

NAICS 52 - Finance and Insurance. The Finance and Insurance sector comprises establishments primarily engaged in financial transactions (transactions involving the creation, liquidation, or change in ownership of financial assets) and/or in facilitating financial transactions.



#### Summary.

GDP contribution to state total: 9.6%

GDP rank: 4 of 20

Nonemployer to employer establishment ratio: 1.4 to 1

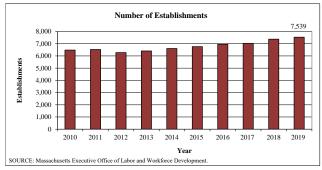
Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

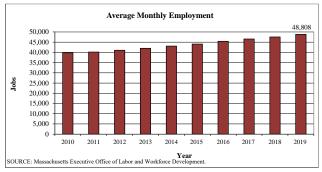
Establishments with employees: Insurance agencies and brokerages Nonemployer establishments: Other financial investment activities

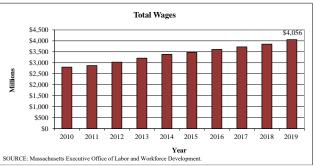
Employees: **Depository credit intermediation**Annual wages: **Other financial investment activities**Average weekly wage: **Other investment pools and funds** 

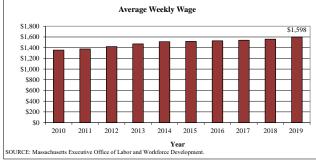
Annual receipts at nonemployer establishments: Other financial investment activities

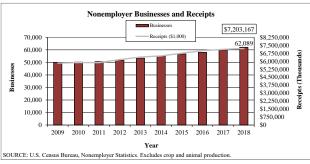
NAICS 53 - Real Estate and Rental and Leasing. The Real Estate and Rental and Leasing sector comprises establishments primarily engaged in renting, leasing, or otherwise allowing the use of tangible or intangible assets, and establishments providing related services. The major portion of this sector comprises establishments that rent, lease, or otherwise allow the use of their own assets by others. The assets may be

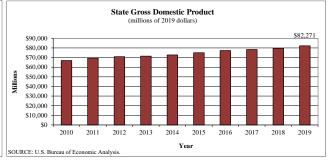












Summary.

GDP contribution to state total: 13.8%

GDP rank: 1 of 20

Nonemployer to employer establishment ratio: 8.2 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

Establishments with employees: Activities related to real estate

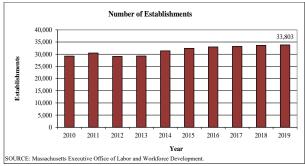
Nonemployer establishments: Lessors of real estate

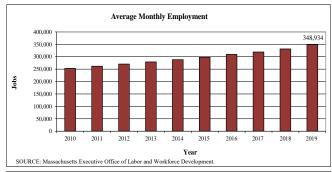
Employees: Activities related to real estate

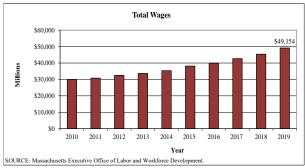
Annual wages: Activities related to real estate

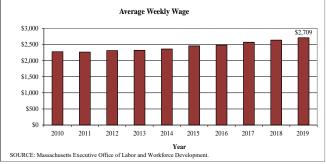
Average weekly wage: Lessors of nonfinancial intangible assets Annual receipts at nonemployer establishments: Lessors of real estate

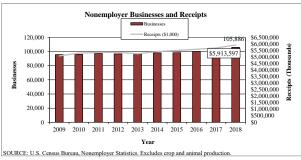
NAICS 54 - Professional and Technical Services. The Professional and Technical Services sector comprises establishments that specialize in performing professional, scientific, and technical activities for others. These activities require a high degree of expertise and training. The establishments in this sector specialize according to expertise and provide these services to clients in a variety of industries - in some cases, to households. Activities performed include: legal advice and representation, accounting, bookkeeping, and payroll services, architectural, engineering, and specialized design services, computer services, consulting services, research services, advertising services, photographic services, translation and interpretation services, veterinary services, and other professional, scientific, and technical services.

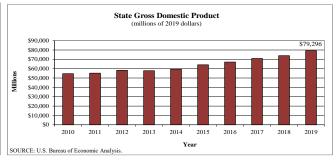












Summary.

GDP contribution to state total: 13.3%

GDP rank: 2 of 20

Nonemployer to employer establishment ratio: 3.1 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

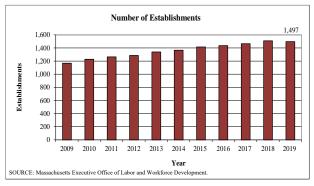
Establishments with employees: Computer systems design and related services
Nonemployer establishments: Other professional, scientific, and technical services

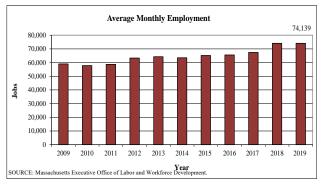
Employees: Computer systems design and related services Annual wages: Scientific research and development services

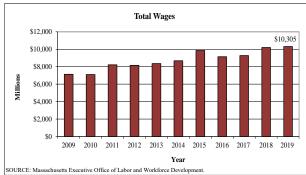
Average weekly wage: Scientific research and development services

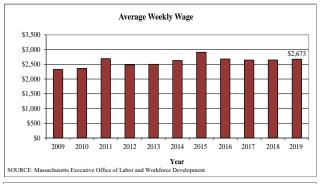
Annual receipts at nonemployer establishments: Other professional, scientific, and technical services

NAICS 55 - Management of Companies and Enterprises. The Management of Companies and Enterprises sector comprises establishments that hold the securities of (or other equity interests in) companies and enterprises for the purpose of owning a controlling interest or influencing management decisions or establishments (except government establishments) that administer, oversee, and manage establishments of the company or enterprise and that normally undertake the strategic or organizational planning and decision making role of the company or enterprise. Establishments that administer, oversee, and manage may hold the securities of the company or enterprise.

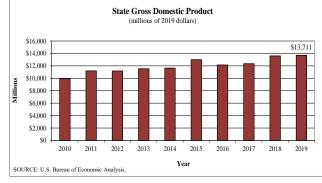








State nonemployer and export data are not available for this sector.



#### Summary.

GDP contribution to state total: 2.3%

GDP rank: 14 of 20

Nonemployer to employer establishment ratio: N/A

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll, and receipts.

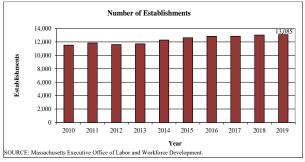
Establishments with employees: Subsector detail N/A Nonemployer establishments: Subsector detail N/A

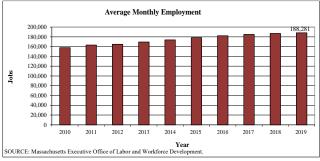
Employees: Subsector detail N/A Annual wages: Subsector detail N/A

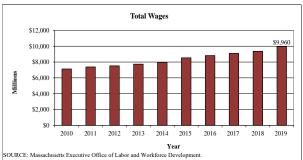
Average weekly wage: Subsector detail N/A

Annual receipts at nonemployer establishments: Subsector detail N/A

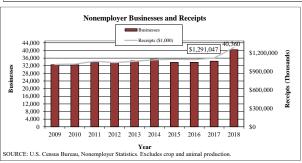
NAICS 56 - Administrative and Waste Services. The Administrative and Waste Services sector comprises establishments performing routine support activities for the day-to-day operations of other organizations. The establishments in this sector specialize in one or more of these support activities and provide these services to clients in a variety of industries and, in some cases, to households. Activities performed include: office administration, hiring and placing of personnel, document preparation and similar clerical services, solicitation, collection, security and surveillance services, cleaning, and waste disposal services.

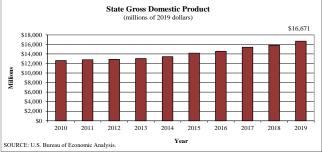












#### Summary.

GDP contribution to state total: 2.8%

GDP rank: 13 of 20

Nonemployer to employer establishment ratio: 3.1 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

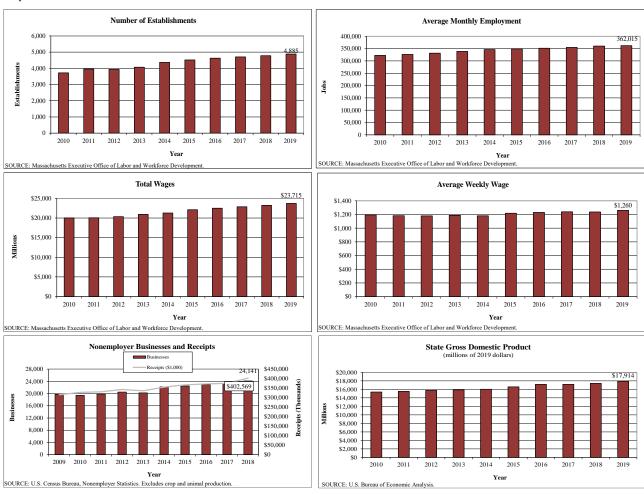
Establishments with employees: Services to buildings and dwellings Nonemployer establishments: Services to buildings and dwellings

Employees: Employment services
Annual wages: Employment services

Average weekly wage: Office administrative services

Annual receipts at nonemployer establishments: Services to buildings and dwellings

NAICS 61 - Educational Services. The Educational Services sector comprises establishments that provide instruction and training in a wide variety of subjects. This instruction and training is provided by specialized establishments, such as schools, colleges, universities, and training centers. These establishments may be privately owned and operated for profit or not for profit, or they may be publicly owned and operated. They may also offer food and/or accommodation services to their students.



#### Summary.

GDP contribution to state total: 3.0%

GDP rank: 12 of 20

Nonemployer to employer establishment ratio: 4.9 to 1

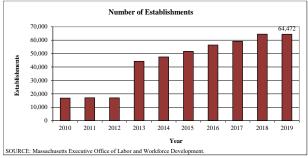
Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

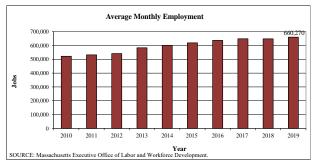
Establishments with employees: Other schools and instruction

Nonemployer establishments: Subsector detail N/A Employees: **Elementary and secondary schools** Annual wages: **Elementary and secondary schools** 

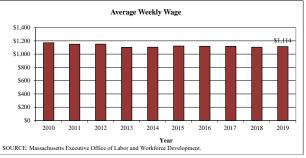
Average weekly wage: **Business, computer and management training** Annual receipts at nonemployer establishments: Subsector detail N/A

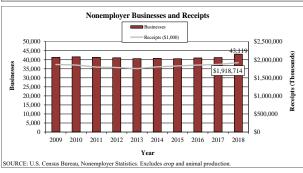
NAICS 62 - Health Care and Social Assistance. The Health Care and Social Assistance sector comprises establishments providing health care and social assistance for individuals. The sector includes both health care and social assistance because it is sometimes difficult to distinguish between the boundaries of these two activities. Note: Beginning with the first quarter of 2013, a code change for employees from private households (NAICS 814110) into services for the elderly and persons with disabilities (NAICS 624120) moved 33,960 employees in Massachusetts in January 2013.

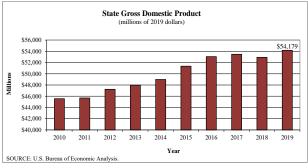












#### Summary.

GDP contribution to state total: 9.1%

GDP rank: 6 of 20

Nonemployer to employer establishment ratio: 0.7 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

Establishments with employees: Individual and family services

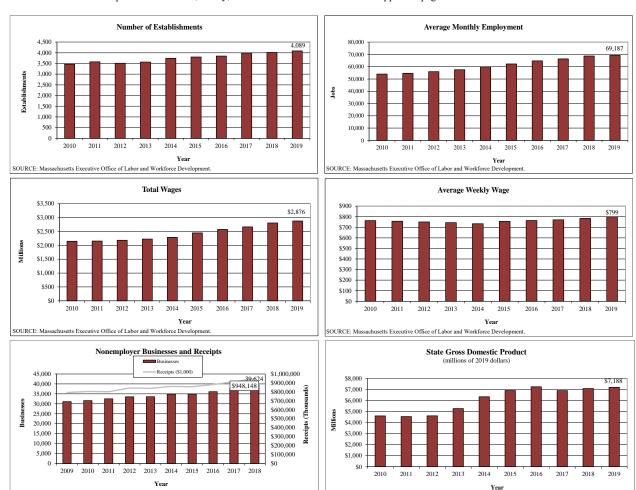
Nonemployer establishments: Offices of other health practitioners Employees: General medical and surgical hospitals

Annual wages: General medical and surgical hospitals

Average weekly wage: Offices of physicians

Annual receipts at nonemployer establishments: Offices of other health practitioners

NAICS 71 - Arts, Entertainment, and Recreation. The Arts, Entertainment, and Recreation sector includes a wide range of establishments that: operate facilities or provide services to meet varied cultural, entertainment, and recreational interests of their patrons, are involved in producing, promoting, or participating in live performances, events, or exhibits intended for public viewing, preserve and exhibit objects and sites of historical, cultural, or educational interest and operate facilities or provide services that enable patrons to participate in recreational activities or pursue amusement, hobby, and leisure-time interests. See the appendix page six for travel and tourism information.



SOURCE: U.S. Bureau of Economic Analysis

# SOURCE: U.S. Census Bureau, Nonemployer Statistics. Excludes crop and animal production State export data are not available for this sector.

#### Summary.

GDP contribution to state total: 1.2%

GDP rank: 18 of 20

Nonemployer to employer establishment ratio: 9.7 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

Establishments with employees: Other amusement & recreation industries Nonemployer establishments: Independent artists, writers, and performers

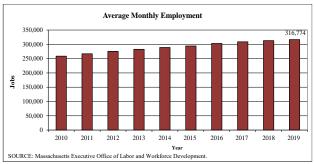
Employees: Other amusement & recreation industries Annual wages: Other amusement & recreation industries

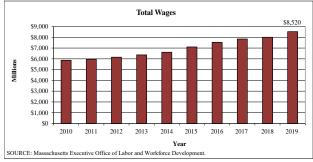
Average weekly wage: Spectator sports

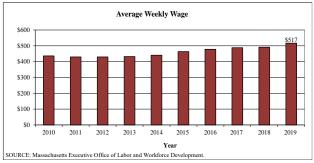
Annual receipts at nonemployer establishments: Independent artists, writers, and performers

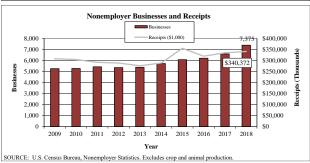
NAICS 72 - Accommodation and Food Services. The Accommodation and Food Services sector comprises establishments providing customers with lodging and/or preparing meals, snacks, and beverages for immediate consumption. The sector includes both accommodation and food services establishments because the two activities are often combined at the same establishment.

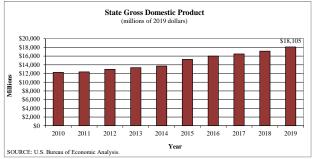












#### Summary.

GDP contribution to state total: 3.0%

GDP rank: 11 of 20

Nonemployer to employer establishment ratio: 0.4 to 1

 $\textbf{Sector leaders.} \ Industry \ subsectors \ with \ the \ majority \ of \ establishments, \ employees, \ payroll \ and \ receipts.$ 

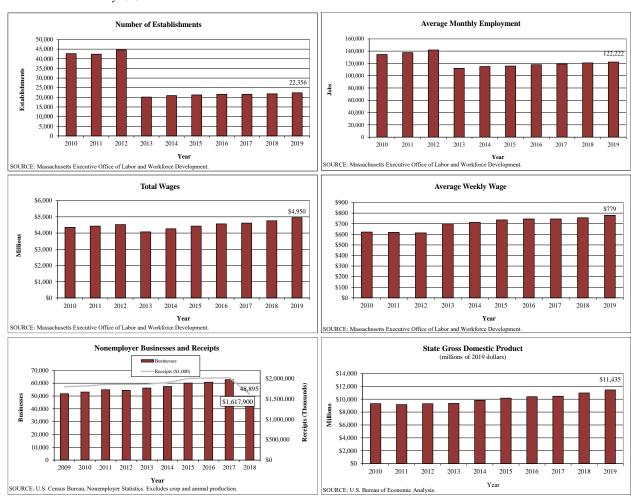
Establishments with employees: Restaurants and other eating places

Nonemployer establishments: Special food services Employees: Restaurants and other eating places

Annual wages: Restaurants and other eating places
Average weekly wage: Traveler accommodation

Annual receipts at nonemployer establishments: Restaurants and other eating places

NAICS 81 - Other Services, Except Public Administration. The Other Services (except Public Administration) sector comprises establishments engaged in providing services not specifically provided for elsewhere in the classification system. Establishments in this sector are primarily engaged in activities such as equipment and machinery repairing, promoting or administering religious activities, grant-making, advocacy, providing dry cleaning and laundry services, personal care services, death care services, pet care services, photofinishing services temporary parking services, and dating services. Note: Beginning with the first quarter of 2013, a code change for employees from private households (NAICS 814110) into services for the elderly and persons with disabilities (NAICS 624120) moved 33,960 employees in Massachusetts in January 2013.



#### Summary.

GDP contribution to state total: 1.9%

GDP rank: 15 of 20

Nonemployer to employer establishment ratio: 2.2 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

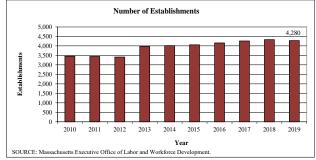
Establishments with employees: Private households Nonemployer establishments: Personal care services

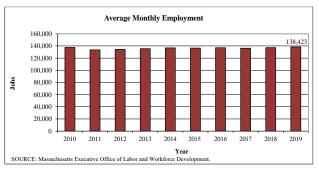
Employees: Personal care services

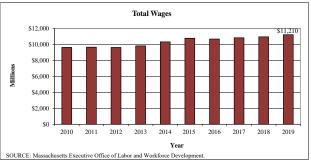
Annual wages: Automotive repair and maintenance

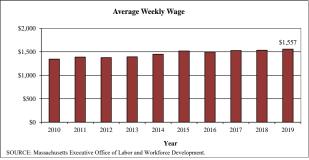
Average weekly wage: Commercial machinery repair and maintenance Annual receipts at nonemployer establishments: Personal care services

NAICS 92 - Public Administration. The Public Administration sector consists of establishments of federal, state, and local government agencies that administer, oversee, and manage public programs and have executive, legislative, or judicial authority over other institutions within a given area. These agencies also set policy, create laws, adjudicate civil and criminal legal cases, and provide for public safety and national defense.

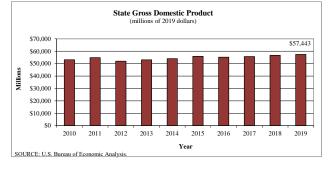








State nonemployer and export data are not available for this sector.



Summary.

GDP contribution to state total: 9.6%

GDP rank: 3 of 20

Nonemployer to employer establishment ratio: N/A

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

Establishments with employees: Justice, public order, and safety activities

Nonemployer establishments: Subsector detail N/A

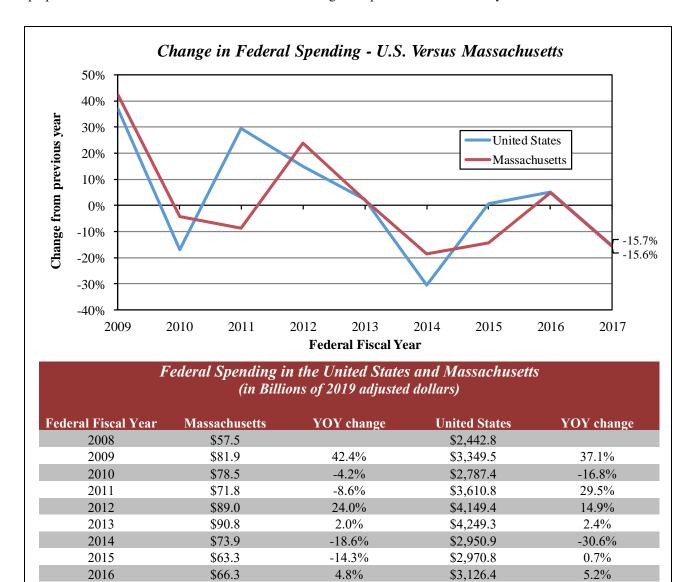
Employees: Justice, public order, and safety activities Annual wages: Justice, public order, and safety activities

Average weekly Justice, public order, and safety activities

Annual receipts at nonemployer establishments: Subsector detail N/A

# **ECONOMIC BASE AND PERFORMANCE—GOVERNMENT REVENUES AND SPENDING**

Federal Spending in Massachusetts. Massachusetts received approximately \$55.9 billion in contracts, grants, direct payments, insurance, loans and guarantees, and other spending from the federal government in federal fiscal year (FFY) 2017. Massachusetts received 2.1 percent of all federal spending in FFY 2017 and in FFY 2016. Federal dollars to Massachusetts have dropped since FFY 2012. Massachusetts federal contracts declined from FFY 2012 to FFY 2014, increased 5.2 percent in FFY 2015, declined 3.9 percent in FFY 2016, and declined 1.2 percent in FFY 2017. The proportion of all Massachusetts federal contracts has averaged 2.9 percent over the last ten years.



SOURCE: http://www.usaspending.gov as of 01/09/18.

\$55.9

2017

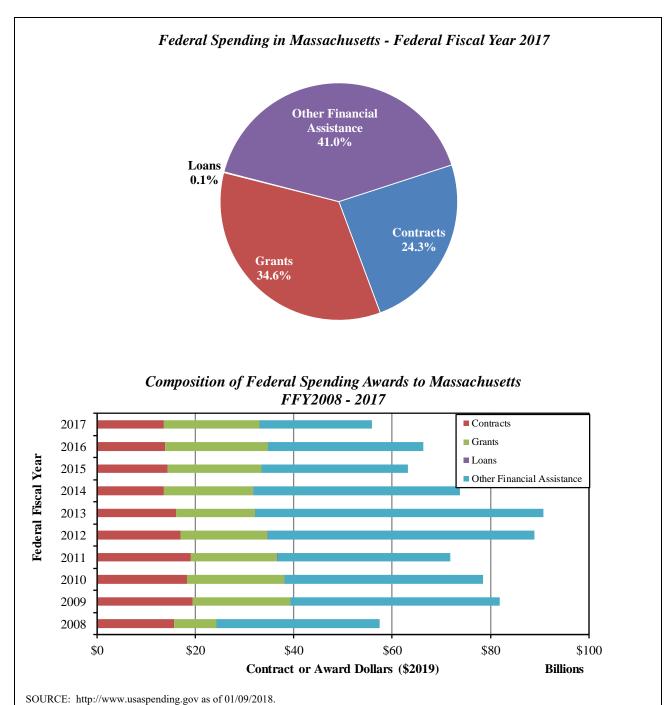
NOTE: Federal fiscal data reporting is not complete until January of the following year due to the three month lag in DOD reporting. Dollar values and change in dollar values reflect inflation-adjusted (\$2019) dollars.

-15.7%

\$2,639.5

-15.6%

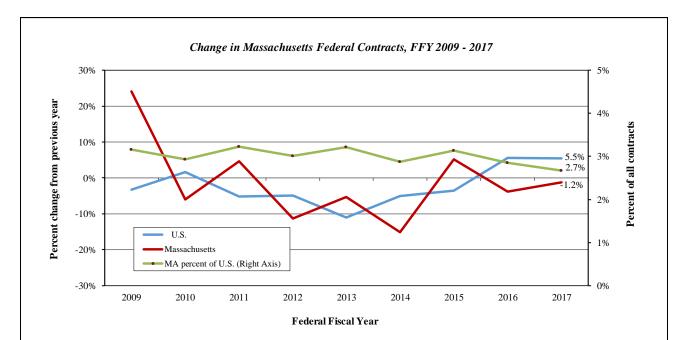
In FFY 2017, the largest portion of federal spending in Massachusetts, 41.0 percent, was for Other Financial Assistance. This includes direct payments to individuals (such as Medicare and food stamps), insurance payments (such as unemployment benefits, flood insurance), and other types of assistance payments (such as reimbursements for prescriptions for veterans). Other Financial Assistance decreased by 27.5 percent, Contracts decreased by 1.2 percent, and Grants increased by 628.3 percent from FFY 2016. The graphs below describe the most recent complete fiscal year and the last nine years of federal spending in Massachusetts, including the most recent data for the current fiscal year as reported by USASpending.gov.



NOTE: Federal fiscal data reporting is not complete until January of the following year due to the three month lag in DOD reporting. Dollar values and change in dollar values reflect inflation-adjusted (\$2019) dollars.

**Federal Contracts.** The table and graph below compare the annual summary of federal contracts performed in Massachusetts to the total contracts awarded by the federal government. In FFY 2017, the latest full year available, 2.7 percent of all federal contract work was performed in Massachusetts. This is slightly less than the 3.0 percent average over the last ten years.

The following two pages summarize the federal contracts by top products or services, funding agencies and sub agencies, contractors and sub-awardees, over the long-term and the latest complete federal fiscal year. The work was primarily performed in Massachusetts and the vendors who were awarded the contracts may or may not have been located in Massachusetts.



Federal	Contracts Perj		sachusetts as a Perc of 2019 adjusted dollars)		deral Contracts
Federal Fiscal Year	Massachusetts	MA percent increase from previous year	MA portion of all federal contracts	U.S.	U.S. percent increase from previous year
2008	\$15,623		2.5%	\$633,383	
2009	\$19,386	24.1%	3.2%	\$612,782	-3.3%
2010	\$18,235	-5.9%	2.9%	\$622,412	1.6%
2011	\$19,076	4.6%	3.2%	\$590,541	-5.1%
2012	\$16,923	-11.3%	3.0%	\$561,240	-5.0%
2013	\$16,034	-5.3%	3.2%	\$498,959	-11.1%
2014	\$13,619	-15.1%	2.9%	\$473,904	-5.0%
2015	\$14,333	5.2%	3.1%	\$457,046	-3.6%
2016	\$13,776	-3.9%	2.9%	\$482,363	5.5%
2017	\$13,607	-1.2%	2.7%	\$508,763	5.5%
Total	\$160,611			\$5,441,393	

SOURCE: http://www.usaspending.gov as of 01/09/2018.

NOTE: Federal fiscal data reporting is not complete until January of the following year due to the three month lag in DOD reporting. Dollar values and change in dollar values reflect inflation-adjusted (\$2019) dollars.

# Summary of Federal Contracts Performed in Massachusetts

# FFY 2008 to FFY 2017

Total Dollars: \$153,991,433,809

Number of Transactions: 1,256,077

# Top 5 Prime Award Contractors

Raytheon Company	\$40,724,449,465
General Electric Company	\$13,822,379,724
Massachusetts Institute of Technology	\$10,708,158,080
General Dynamics Corporation	\$8,527,199,074
Coins 'N Things Inc.	\$6,169,406,702

# Top 5 Contract Sub-Awardees

Cobham Plc	\$2,488,379,776
Bae Systems Information And Electronic Systems Integration, Inc.	\$907,074,932
General Dynamics Advanced Information Systems, Inc.	\$449,083,136
Raytheon Company	\$329,487,036
Charles Stark Draper Laboratory, Inc.	\$261,043,406

SOURCE: http://www.usaspending.gov as of 01/09/2018. NOTE: Annual federal fiscal data reporting is not complete until January of the following year due to the three month lag in DOD reporting. Dollar values reflect inflation-adjusted (\$2019) dollars.

# Federal Contracts Performed in Massachusetts

# Federal Fiscal Year: 2017

\$13,046,218,551 Total Contract Funds Awarded: Total Contract Funds to Sub-Awardees: \$773,616,451

This amount is 2.6% percent of all dollars awarded nationally for the federal fiscal year.

Number of Transactions: 113,249

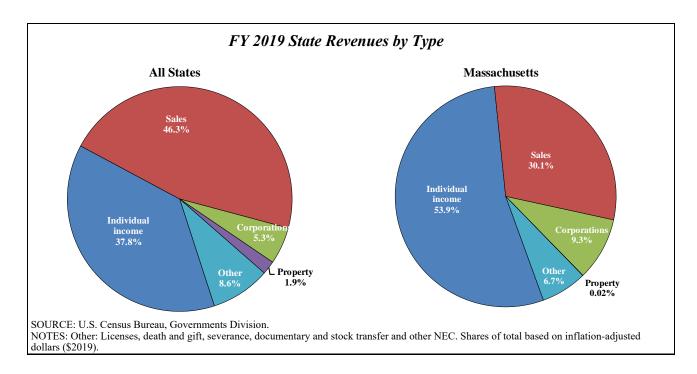
Top 5 Prime Award Contractors	
Raytheon Company	\$3,570,290,325
General Electric Company	\$1,405,951,812
Massachusetts Institute of Technology	\$1,071,413,627
Charles Stark Draper Laboratory, Inc.	\$365,002,441
General Dynamics C4 Systems, Inc.	\$333,531,675

Top 5 Contract Sub-Awardees	
Charles Stark Draper Laboratory, Inc.	\$71,291,317
Rolls-Royce Holdings Plc	\$49,528,498
AECOM	\$40,682,429
Qinetiq Holdings Limited	\$39,575,123
Ultra Electronics Holdings Plc	\$29,767,778

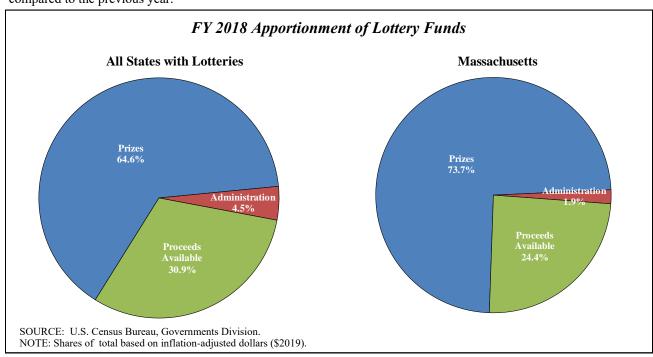
SOURCE: http://www.usaspending.gov as of 01/09/2018. NOTE: Annual federal fiscal data reporting is not complete until January of the following year due to the three month lag in DOD reporting. Dollar values reflect inflation-adjusted (\$2019) dollars.

*State Revenues.* Taxes collected by all states in FY 2019 totaled \$1,090.2 billion, 3.9 percent more than in FY 2018. Massachusetts collected \$31.8 billion in FY 2019, 5.3 percent more than in FY 2018. Massachusetts ranked eighth in the nation in total taxes collected in 2019.

In FY 2019, the national average of tax collection from individual income tax and sales and gross receipts tax was 84.2 percent of total revenue. Massachusetts collected most of its revenue, 53.9 percent, from individual income taxes, while overall states collected 37.8 percent of their revenue from individual income taxes. Seven states do not have an individual income tax.



State Lottery Proceeds. Massachusetts ranked sixth in revenue, \$5.37 billion, and fourth in prize money awarded, \$4.0 billion, among the 44 states with lotteries in FY 2018. Massachusetts lottery revenue increased 1.3 percent compared to the previous year.



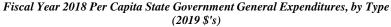
**State Expenditures.** The following tables and graph depict FY 2018 per capita state government general expenditures in inflation-adjusted dollars by category for the six New England states and the U.S. average state expenditures. Massachusetts ranked eighth in the nation in per capita expenditures, \$9,695 in FY 2018, while it ranked eighth and spent \$9,997 in FY 2017. This represents a 3.0 percent decrease in per capita expenditures from 2017 levels, with the largest per capita dollar increase in the Police and Corrections function.

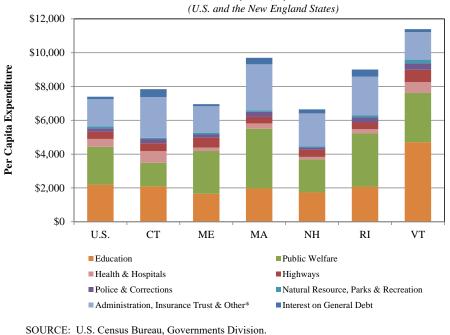
Fiscal Year 2018 Per Capita State (for the U			<b>neral Ex</b> gland Sta	•	res, by T	Type (20.	19 \$'s)
General expenditures, by function	U.S.	CT	ME	MA	NH	RI	VT
Education	\$2,197	\$2,097	\$1,655	\$1,970	\$1,734	\$2,083	\$4,702
Public Welfare	\$2,234	\$1,392	\$2,528	\$3,533	\$1,954	\$3,137	\$2,919
Health & Hospitals	\$470	\$697	\$201	\$312	\$152	\$254	\$632
Highways	\$412	\$459	\$583	\$385	\$410	\$397	\$732
Police & Corrections	\$220	\$246	\$191	\$311	\$152	\$298	\$378
Natural Resource, Parks & Recreation	\$97	\$70	\$111	\$72	\$65	\$112	\$227
Administration, Insurance Trust & Other*	\$1,619	\$2,421	\$1,566	\$2,731	\$1,941	\$2,297	\$1,631
Interest on General Debt	\$143	\$458	\$121	\$382	\$237	\$428	\$168
Total	\$7,391	\$7,840	\$6,956	\$9,695	\$6,645	\$9,006	\$11,388
State's rank of total per capita expenditures		18	31	8	41	13	2

SOURCE: U.S. Census Bureau, Governments Division

Massachusetts P	er Capit	a State (	Governn	ient Gei	ieral Ex	penditu	res, by T	Type (201	! <b>9</b> \$'s)		
General expenditures, by function	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Education	\$1,958	\$2,068	\$2,127	\$2,122	\$2,169	\$2,128	\$2,156	\$2,094	\$2,124	\$2,004	\$1,970
Public Welfare	\$2,318	\$2,419	\$2,466	\$2,531	\$2,544	\$2,545	\$2,665	\$2,983	\$3,151	\$3,406	\$3,533
Health & Hospitals	\$281	\$283	\$276	\$280	\$268	\$269	\$262	\$323	\$380	\$335	\$312
Highways	\$410	\$351	\$349	\$328	\$345	\$328	\$357	\$449	\$469	\$474	\$385
Police & Corrections	\$348	\$350	\$327	\$311	\$308	\$315	\$327	\$319	\$316	\$285	\$311
Natural Resource, Parks & Recreation	\$105	\$115	\$107	\$101	\$91	\$102	\$100	\$106	\$102	\$70	\$72
Administration, Insurance Trust & Other*	\$2,257	\$2,533	\$2,999	\$2,828	\$3,222	\$3,125	\$3,033	\$3,301	\$2,930	\$2,972	\$2,731
Interest on General Debt	\$663	\$669	\$612	\$539	\$517	\$474	\$429	\$462	\$450	\$450	\$382
Total	\$8,339	\$8,786	\$9,263	\$9,040	\$9,465	\$9,287	\$9,328	\$10,037	\$9,922	\$9,997	\$9,695

SOURCE: U.S. Census Bureau, Governments Division





\*Other includes utility, liquor store, other and un-allocated expenditures.

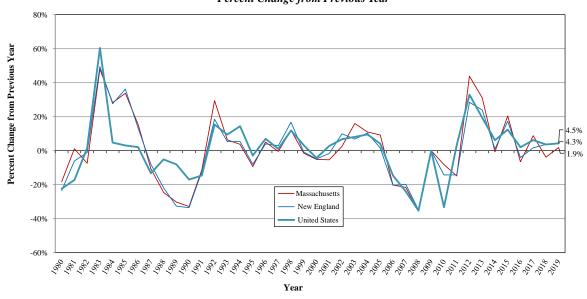
NOTE: Per capita dollars are adjusted for inflation (\$2019).



*Housing Units Authorized by Building Permit.* The Census Bureau's Residential Construction Branch Building Permits Survey is a leading economic indicator used to track the housing industry.

				El		
	IVI:	assachusetts Percent Change	Ne	ew England Percent Change	Ui	nited States Percent Change
Year	Total Units	Previous Year	Total Units	Previous Year	Total Units	Previous Year
1970	38,330	14.2%	74,068	5.0%	1,354,746	1.8%
1975	17,697	-27.5%	41,645	-21.0%	934,511	-12.4%
1980	16,480	-18.3%	41,079	-23.4%	1,190,600	-22.4%
1985	39,196	33.8%	99,192	36.3%	1,733,266	3.1%
1990	14,290	-32.9%	36,169	-33.5%	1,110,766	-17.0%
1997	17,186	-0.4%	41,110	2.9%	1,441,136	1.1%
1998	19,254	12.0%	48,008	16.8%	1,612,260	11.9%
1999	18,967	-1.5%	47,632	-0.8%	1,663,533	3.2%
2000	18,000	-5.1%	45,335	-4.8%	1,592,267	-4.3%
2001	17,034	-5.4%	44,594	-1.6%	1,636,676	2.8%
2002	17,465	2.5%	49,031	9.9%	1,747,678	6.8%
2003	20,257	16.0%	52,395	6.9%	1,889,214	8.1%
2004	22,477	11.0%	57,858	10.4%	2,070,077	9.6%
2005	24,549	9.2%	58,742	1.5%	2,155,316	4.1%
2006	19,580	-20.2%	46,782	-20.4%	1,838,903	-14.7%
2007	15,358	-21.6%	37,532	-19.8%	1,398,415	-24.0%
2008	9,883	-35.6%	24,454	-34.8%	905,359	-35.3%
2009	9,883	0.0%	24,454	0.0%	905,359	0.0%
2010	9,075	-8.2%	20,964	-14.3%	604,610	-33.2%
2011	7,725	-14.9%	17,987	-14.2%	624,061	3.2%
2012	11,111	43.8%	23,109	28.5%	829,658	32.9%
2013	14,569	31.1%	28,635	23.9%	990,822	19.4%
2014	14,467	-0.7%	28,949	1.1%	1,052,124	6.2%
2015	17,424	20.4%	33,959	17.3%	1,182,582	12.4%
2016	16,288	-6.5%	32,595	-4.0%	1,206,642	2.0%
2017	17,728	8.8%	33,160	1.7%	1,281,977	6.2%
2018	17,044	-3.9%	34,375	3.7%	1,328,827	3.7%
2019	17,365	1.9%	35,923	4.5%	1,386,048	4.3%

# Housing Units Authorized by Building Permit Percent Change from Previous Year



SOURCE: U.S. Census Bureau.

NOTE: Reported data plus data imputed for non-reporters & partial reporters.

Home Sales. Sales of existing single-family homes for Massachusetts and the U.S. are presented in the following table and graph. The state existing-home sales report includes single-family houses, condos and co-ops.

Year U.S. 1991 3,146,000 1992 3,431,000 1993 3,737,000 1994 3,884,000 1995 3,849,000 1996 4,167,000 1997 4,374,000 1998 4,965,000 1999 5,179,000 2000 5,173,000 2001 5,335,000 2002 5,634,000 2003 6,176,000 2004 6,778,000 2005 7,080,000 2006 6,477,000 2007 5,030,000 2008 4,110,000	667,000 714,000 728,000 725,000 776,000 813,000 905,000 915,000 910,000 950,000 1,020,000 1,111,000 1,168,000 1,087,000	867,000 967,000 1,031,000 1,031,000 1,010,000 1,056,000 1,219,000 1,2245,000 1,274,000 1,347,000 1,473,000 1,549,000 1,591,000	\$0111 1,070,000 1,127,000 1,257,000 1,313,000 1,312,000 1,393,000 1,466,000 1,722,000 1,854,000 1,867,000 1,965,000 2,062,000 2,283,000 2,540,000	1,129,000 1,182,000 1,175,000 1,186,000 1,265,000	Massachusetts 31,379 38,847 43,588 45,238 43,509 51,857 56,107 62,549 62,662 59,602 57,665 60,661	
1992 3,431,000 1993 3,737,000 1994 3,884,000 1995 3,849,000 1996 4,167,000 1997 4,374,000 1998 4,965,000 1999 5,179,000 2000 5,173,000 2001 5,335,000 2002 5,634,000 2003 6,176,000 2004 6,778,000 2005 7,080,000 2006 6,477,000 2007 5,030,000	667,000 714,000 728,000 725,000 776,000 813,000 905,000 915,000 910,000 950,000 1,020,000 1,111,000 1,168,000 1,087,000	967,000 1,031,000 1,031,000 1,010,000 1,056,000 1,084,000 1,219,000 1,245,000 1,274,000 1,347,000 1,473,000 1,549,000 1,591,000	1,127,000 1,257,000 1,313,000 1,312,000 1,393,000 1,466,000 1,722,000 1,854,000 1,867,000 1,965,000 2,062,000 2,283,000	680,000 745,000 822,000 812,000 942,000 1,001,000 1,129,000 1,175,000 1,186,000 1,265,000	38,847 43,588 45,238 43,509 51,857 56,107 62,549 62,662 59,602 57,665 60,661	
1993 3,737,000 1994 3,884,000 1995 3,849,000 1996 4,167,000 1997 4,374,000 1998 4,965,000 1999 5,179,000 2000 5,173,000 2001 5,335,000 2002 5,634,000 2003 6,176,000 2004 6,778,000 2005 7,080,000 2006 6,477,000 2007 5,030,000	714,000 728,000 725,000 776,000 813,000 905,000 915,000 910,000 950,000 1,020,000 1,111,000 1,168,000 1,087,000	1,031,000 1,031,000 1,010,000 1,056,000 1,084,000 1,219,000 1,245,000 1,274,000 1,347,000 1,473,000 1,549,000 1,591,000	1,257,000 1,313,000 1,312,000 1,393,000 1,466,000 1,722,000 1,854,000 1,867,000 1,965,000 2,062,000 2,283,000	745,000 822,000 812,000 942,000 1,001,000 1,129,000 1,182,000 1,175,000 1,186,000 1,265,000	43,588 45,238 43,509 51,857 56,107 62,549 62,662 59,602 57,665 60,661	
1994 3,884,000 1995 3,849,000 1996 4,167,000 1997 4,374,000 1998 4,965,000 1999 5,179,000 2000 5,173,000 2001 5,335,000 2002 5,634,000 2003 6,176,000 2004 6,778,000 2006 6,477,000 2006 6,477,000 2007 5,030,000	728,000 725,000 776,000 813,000 905,000 908,000 915,000 910,000 950,000 1,020,000 1,111,000 1,168,000 1,087,000	1,031,000 1,010,000 1,056,000 1,084,000 1,219,000 1,245,000 1,274,000 1,347,000 1,473,000 1,549,000 1,591,000	1,313,000 1,312,000 1,393,000 1,466,000 1,722,000 1,854,000 1,867,000 1,965,000 2,062,000 2,283,000	822,000 812,000 942,000 1,001,000 1,129,000 1,182,000 1,175,000 1,186,000 1,265,000	45,238 43,509 51,857 56,107 62,549 62,662 59,602 57,665 60,661	
1995 3,849,000 1996 4,167,000 1997 4,374,000 1998 4,965,000 1999 5,179,000 2000 5,173,000 2001 5,335,000 2002 5,634,000 2003 6,176,000 2004 6,778,000 2005 7,080,000 2006 6,477,000 2007 5,030,000	725,000 776,000 813,000 905,000 908,000 915,000 910,000 950,000 1,020,000 1,111,000 1,168,000 1,087,000	1,010,000 1,056,000 1,084,000 1,219,000 1,245,000 1,226,000 1,274,000 1,347,000 1,473,000 1,549,000 1,591,000	1,312,000 1,393,000 1,466,000 1,722,000 1,854,000 1,867,000 1,965,000 2,062,000 2,283,000	812,000 942,000 1,001,000 1,129,000 1,182,000 1,175,000 1,186,000 1,265,000	43,509 51,857 56,107 62,549 62,662 59,602 57,665 60,661	
1996 4,167,000 1997 4,374,000 1998 4,965,000 1999 5,179,000 2000 5,173,000 2001 5,335,000 2002 5,634,000 2003 6,176,000 2004 6,778,000 2005 7,080,000 2006 6,477,000 2007 5,030,000	776,000 813,000 905,000 908,000 915,000 910,000 950,000 1,020,000 1,111,000 1,168,000 1,087,000	1,056,000 1,084,000 1,219,000 1,245,000 1,226,000 1,274,000 1,347,000 1,473,000 1,549,000 1,591,000	1,393,000 1,466,000 1,722,000 1,854,000 1,867,000 1,965,000 2,062,000 2,283,000	942,000 1,001,000 1,129,000 1,182,000 1,175,000 1,186,000 1,265,000	51,857 56,107 62,549 62,662 59,602 57,665 60,661	
1997 4,374,000 1998 4,965,000 1999 5,179,000 2000 5,173,000 2001 5,335,000 2002 5,634,000 2003 6,176,000 2004 6,778,000 2005 7,080,000 2006 6,477,000 2007 5,030,000	813,000 905,000 908,000 915,000 910,000 950,000 1,020,000 1,111,000 1,168,000 1,087,000	1,084,000 1,219,000 1,245,000 1,226,000 1,274,000 1,347,000 1,473,000 1,549,000 1,591,000	1,466,000 1,722,000 1,854,000 1,867,000 1,965,000 2,062,000 2,283,000	1,001,000 1,129,000 1,182,000 1,175,000 1,186,000 1,265,000	56,107 62,549 62,662 59,602 57,665 60,661	
1999 5,179,000 2000 5,173,000 2001 5,335,000 2002 5,634,000 2003 6,176,000 2004 6,778,000 2005 7,080,000 2006 6,477,000 2007 5,030,000	908,000 915,000 910,000 950,000 1,020,000 1,111,000 1,168,000 1,087,000	1,245,000 1,226,000 1,274,000 1,347,000 1,473,000 1,549,000 1,591,000	1,854,000 1,867,000 1,965,000 2,062,000 2,283,000	1,182,000 1,175,000 1,186,000 1,265,000	62,662 59,602 57,665 60,661	
2000 5,173,000 2001 5,335,000 2002 5,634,000 2003 6,176,000 2004 6,778,000 2005 7,080,000 2006 6,477,000 2007 5,030,000	915,000 910,000 950,000 1,020,000 1,111,000 1,168,000 1,087,000	1,226,000 1,274,000 1,347,000 1,473,000 1,549,000 1,591,000	1,867,000 1,965,000 2,062,000 2,283,000	1,175,000 1,186,000 1,265,000	59,602 57,665 60,661	
2001 5,335,000 2002 5,634,000 2003 6,176,000 2004 6,778,000 2005 7,080,000 2006 6,477,000 2007 5,030,000	910,000 950,000 1,020,000 1,111,000 1,168,000 1,087,000	1,274,000 1,347,000 1,473,000 1,549,000 1,591,000	1,965,000 2,062,000 2,283,000	1,186,000 1,265,000	57,665 60,661	
<b>2002</b> 5,634,000 <b>2003</b> 6,176,000 <b>2004</b> 6,778,000 <b>2005</b> 7,080,000 <b>2006</b> 6,477,000 <b>2007</b> 5,030,000	950,000 1,020,000 1,111,000 1,168,000 1,087,000	1,347,000 1,473,000 1,549,000 1,591,000	2,062,000 2,283,000	1,265,000	60,661	
<b>2003</b> 6,176,000 <b>2004</b> 6,778,000 <b>2005</b> 7,080,000 <b>2006</b> 6,477,000 <b>2007</b> 5,030,000	1,020,000 1,111,000 1,168,000 1,087,000	1,473,000 1,549,000 1,591,000	2,283,000	, ,		
<b>2004</b> 6,778,000 <b>2005</b> 7,080,000 <b>2006</b> 6,477,000 <b>2007</b> 5,030,000	1,111,000 1,168,000 1,087,000	1,549,000 1,591,000		1,410,000	(1.070	
<b>2005</b> 7,080,000 <b>2006</b> 6,477,000 <b>2007</b> 5,030,000	1,168,000 1,087,000	1,591,000	2,540,000		61,979	
<b>2006</b> 6,477,000 <b>2007</b> 5,030,000	1,087,000		2 505 00	1,578,000	70,342	
<b>2007</b> 5,030,000					73,887	
	720,000		2,562,000	1,344,000	64,126	
2000 4,110,000		1,190,000 950,000	2,060,000 1,600,000	1,060,000	61,299 51,766	
<b>2009</b> 4,340,000	,	980,000	1,640,000	1,130,000	52,992	
<b>2010</b> 4,190,000	,	910,000	1,630,000	1,080,000	52,413	
<b>2010</b> 4,190,000 <b>2011</b> 4,260,000		910,000	, ,	1,130,000	52,902	
, ,	,	, ,	, ,		,	
	,				· ·	
<b>2015</b> 5,250,000					73,858	
<b>2016</b> 5,450,000	740,000	1,300,000	2,220,000	1,190,000	79,459	
<b>2017</b> 5,510,000	740,000	1,300,000	2,260,000	1,220,000	79,965	
<b>2018</b> 5,340,000	690,000	1,270,000	2,240,000	1,140,000	78,331	
<b>2019</b> 5,340,000	690,000	1,250,000	2,290,000	1,120,000	78,172	
	a .					
	Sales	s of Exis	sting Ho	omes		
		Г.	Wast			90,000
						- 80,000
			Midwest			80,000
		-	Northeast			- 70,000
		L-	- Mas sachuse	its		70,000
	4					60,000
						- 50,000
						- 40,000
						- 30,000
						- 20,000
						- 10,000
						0
	2012 4,660,000 2013 5,090,000 2014 4,940,000 2015 5,250,000 2016 5,450,000 2017 5,510,000 2018 5,340,000	2012 4,660,000       590,000         2013 5,090,000       660,000         2014 4,940,000       640,000         2015 5,250,000       700,000         2016 5,450,000       740,000         2017 5,510,000       740,000         2018 5,340,000       690,000         2019 5,340,000       690,000	2012 4,660,000       590,000       1,070,000         2013 5,090,000       660,000       1,200,000         2014 4,940,000       640,000       1,140,000         2015 5,250,000       700,000       1,240,000         2016 5,450,000       740,000       1,300,000         2017 5,510,000       740,000       1,300,000         2018 5,340,000       690,000       1,270,000         2019 5,340,000       690,000       1,250,000	2012 4,660,000 590,000 1,070,000 1,840,000 2013 5,090,000 660,000 1,200,000 2,050,000 2014 4,940,000 640,000 1,140,000 2,050,000 2015 5,250,000 700,000 1,240,000 2,160,000 2016 5,450,000 740,000 1,300,000 2,220,000 2017 5,510,000 740,000 1,300,000 2,220,000 2018 5,340,000 690,000 1,270,000 2,240,000 2019 5,340,000 690,000 1,250,000 2,290,000  Sales of Existing Ho	2012         4,660,000         590,000         1,070,000         1,840,000         1,160,000           2013         5,090,000         660,000         1,200,000         2,050,000         1,190,000           2014         4,940,000         640,000         1,140,000         2,050,000         1,100,000           2015         5,250,000         700,000         1,240,000         2,160,000         1,170,000           2016         5,450,000         740,000         1,300,000         2,220,000         1,190,000           2017         5,510,000         740,000         1,300,000         2,260,000         1,220,000           2018         5,340,000         690,000         1,270,000         2,240,000         1,140,000           2019         5,340,000         690,000         1,250,000         2,290,000         1,120,000    Sales of Existing Homes	2012 4,660,000 590,000 1,070,000 1,840,000 1,160,000 64,254 2013 5,090,000 660,000 1,200,000 2,050,000 1,190,000 69,697 2014 4,940,000 640,000 1,140,000 2,050,000 1,100,000 68,503 2015 5,250,000 700,000 1,240,000 2,160,000 1,170,000 73,858 2016 5,450,000 740,000 1,300,000 2,220,000 1,190,000 79,459 2017 5,510,000 740,000 1,300,000 2,260,000 1,220,000 79,965 2018 5,340,000 690,000 1,270,000 2,240,000 1,140,000 78,331 2019 5,340,000 690,000 1,250,000 2,290,000 1,120,000 78,172  Sales of Existing Homes

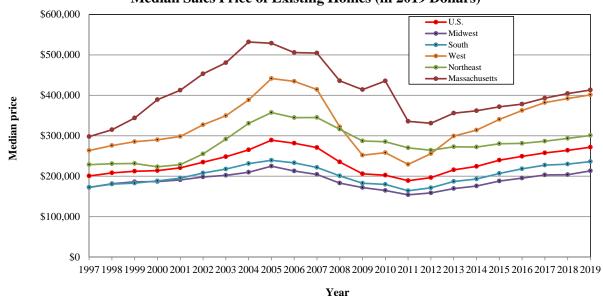
SOURCES: National Association of Realtors and Massachusetts Association of Realtors.

NOTE: Massachusetts sales price reflects only that of single-family homes. Sales prices of the other regions represent the average of both singleand multi-family homes.

Home prices. Massachusetts sales prices are much higher than the national median but they are 22.3 percent less than the 2004 peak.

N	Iedian Sal	les Price of	Existing I	Homes (in .	2019 Dolle	ars)
		tates, Natio				
Year	U.S.	Northeast	Midwest	South	West	Massachusetts
1990	\$190,562	\$279,517	\$150,829	\$167,434	\$273,982	\$358,243
1991	\$190,809	\$270,219	\$151,481	\$165,782	\$271,912	\$317,817
1992	\$190,078	\$260,626	\$153,890	\$166,501	\$258,067	\$298,442
1993	\$189,791	\$251,579	\$154,028	\$165,890	\$251,048	\$288,323
1994	\$192,365	\$244,560	\$156,588	\$164,020	\$257,869	\$289,454
1995	\$192,446	\$232,581	\$161,379	\$162,723	\$252,901	\$288,337
1996	\$195,789	\$227,958	\$167,050	\$167,213	\$256,535	\$291,539
1997	\$200,634	\$228,478	\$172,154	\$172,472	\$263,640	\$297,869
1998	\$208,170	\$230,899	\$181,208	\$180,267	\$275,731	\$314,872
1999	\$212,266	\$231,493	\$186,118	\$182,887	\$285,175	\$343,922
2000	\$213,897	\$223,132	\$186,638	\$188,128	\$289,863	\$389,204
2001	\$220,558	\$228,625	\$190,881	\$195,203	\$298,207	\$412,414
2002	\$234,503	\$254,981	\$198,097	\$207,625	\$327,081	\$453,148
2003	\$248,166	\$291,470	\$202,086	\$217,492	\$349,487	\$480,524
2004	\$264,990	\$330,627	\$209,659	\$231,086	\$388,399	\$531,934
2005	\$289,176	\$357,257	\$224,652	\$239,268	\$441,534	\$528,771
2006	\$281,426	\$344,839	\$212,813	\$232,978	\$434,631	\$505,721
2007	\$270,850	\$345,179	\$204,189	\$221,750	\$414,437	\$504,382
2008	\$235,038	\$316,074	\$182,834	\$200,749	\$322,125	\$435,648
2009	\$205,904	\$287,071	\$172,004	\$182,627	\$251,978	\$414,100
2010	\$202,444	\$285,246	\$164,669	\$179,756	\$258,114	\$435,576
2011	\$188,990	\$270,230	\$154,059	\$164,072	\$229,041	\$335,654
2012	\$196,548	\$264,251	\$158,639	\$171,201	\$255,802	\$331,008
2013	\$215,800	\$272,734	\$169,268	\$186,895	\$299,011	\$355,835
2014	\$224,186	\$271,972	\$175,647	\$192,974	\$314,054	\$361,625
2015	\$239,482	\$280,185	\$187,795	\$206,855	\$340,271	\$371,499
2016	\$249,108	\$281,179	\$195,302	\$218,209	\$362,475	\$378,244
2017	\$257,668	\$286,646	\$203,154	\$227,232	\$381,916	\$392,965
2018	\$263,782	\$293,487	\$203,661	\$229,805	\$391,859	\$404,371
2019	\$271,800	\$300,800	\$213,000	\$236,100	\$401,000	\$413,254

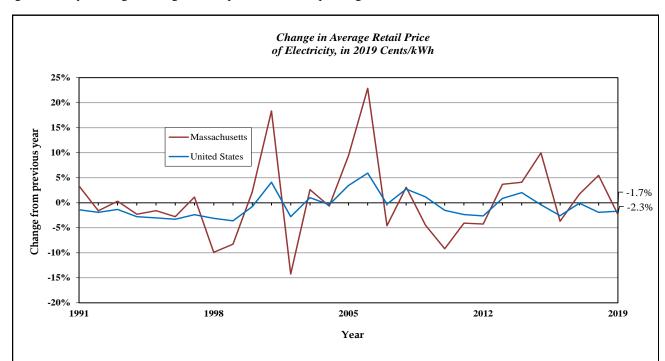
# **Median Sales Price of Existing Homes (in 2019 Dollars)**



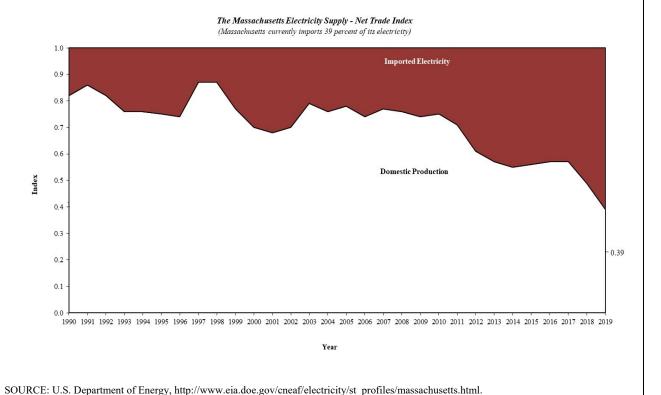
SOURCE: National Association of Realtors and Massachusetts Association of Realtors.

NOTE: The Massachusetts sales price reflects only that of single-family homes. Sales prices of the other regions represent the average of both single- and multi-family homes.

Electricity Prices, Supply and Capacity by Source. Massachusetts had the fifth highest electric rate in the country in 2019, 18.63 cents per kilowatt hour in 2019 dollars, while the U.S. average was 10.67. Adjusted for inflation, this was an decrease of 2.3 percent for Massachusetts and a decrease of 1.7 percent for the U.S. from the previous year. Massachusetts electric utilities generated \$9.6 billion in revenue in 2018. This was 4.2 percent less than in 2017, while they sold 3.7 percent less electricity. The Massachusetts Net Electricity Trade Index, which represents the state's electricity self-sufficiency, was in 2019, the latest data available. In 2019, 71.6 percent of Massachusetts electricity was generated by burning natural gas, our top fuel source for power generation.

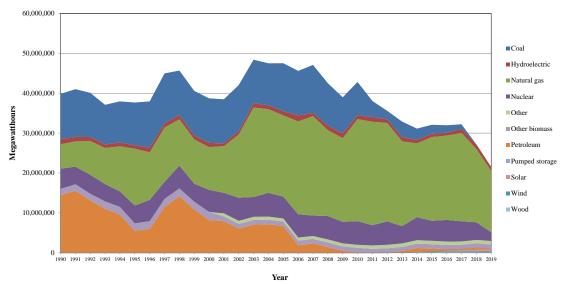


 $SOURCE: U.S.\ Department\ of\ Energy, http://www.eia.doe.gov/cneaf/electricity/st\_profiles/mass achusetts.html.$ 



Electric Power Industry Generation by Primary Energy Source												
Energy Source	2008	2009	2 0 10	2011	2012	2013	2014	2015	2016	2017	2 0 18	2 0 19
To tal electric industry	42,505,478	38,966,651	42,804,824	38,054,821	35,578,421	32,885,021	31,118,591	32,085,969	31,955,022	32,204,115	27,172,882	21,515,63
Battery									-3	-140	-229	-1,84
Coal	10,628,688	9,028,110	8,305,890	4,058,807	2,136,922	3,959,229	2,794,889	2,252,664	1,874,932	1,136,318	0	
Hydroelectric	1,155,811	1,201,076	996,339	1,148,762	912,482	991,504	902,077	827,184	712,516	1,037,491	1,133,620	975,56
Naturalgas	21,514,434	20,987,836	25,581,752	25,939,672	24,672,381	21,256,887	18,497,715	21,007,411	21,143,936	22,152,558	18,385,821	15,406,57
Nuclear	5,868,639	5,396,021	5,917,813	5,085,220	5,859,540	4,330,643	5,769,154	4,994,806	5,414,318	5,047,170	4,441,563	2,177,20
Other	772,928	760,909	770,629	859,514	877,309	875,926	878,130	867,806	857,935	826,724	846,643	912,11
Other bio mas s	1,129,046	1,107,875	1,125,326	1,039,130	1,056,204	1,060,541	1,073,422	1,047,103	1,075,330	1,029,589	1,062,196	912,11
P etro leum	2,107,999	897,078	295,736	196,503	150,398	390,311	1,004,834	777,075	422,281	265,507	460,716	103,61
P umped storage	-798,400	-533,636	-337,069	-440,231	-307,545	-367,906	-458,158	-473,881	-500,450	-443,012	-463,783	-436,37
Solar	80	43	928	4,764	29,614	106,457	306,321	451,366	609,281	788,474	978,311	1,163,77
Wind	3,672	5,956	22,068	61,385	89,673	204,898	224,971	214,666	216,123	232,622	220,982	210,81
Wood	122,580	115,384	125,412	101,295	101444	76,531	125,237	119,769	128,822	130,813	107,041	92,08

Electric Power Generation by Primary Energy Source, 1990 to 2019



SOURCE: U.S. Dept. of Energy, http://www.eia.doe.gov/; state electricity profiles.

NOTE: Other includes batteries, chemicals, hydrogen, pitch, purchased steam, sulfur, tire-derived fuels and misc. technologies. Pumped storage is omitted from the graph because it represents the storage of power generated elsewhere rather than newly generated power.

*Travel and Tourism.* The Massachusetts Office of Travel and Tourism (MOTT) reported a 0.3 percent increase in 2018 museum and attraction attendance compared to 2017, with 12.5 million visitors. Museum attendance was up 0.1 percent in November 2019 for the calendar year compared to November 2018. For November FY 2020 year-to-date, net room occupancy tax collections totaled 174.8 million, a 13.4 percent increase from the same period in FY 2019.

*Transportation and Warehousing*. Massachusetts' major air and seaports are managed by the Massachusetts Port Authority (Massport), an independent public authority. Based on total passenger volume data for calendar year 2019, Logan Airport was the most active airport in New England and the 16<sup>th</sup> most active in the U.S. according to the Federal Aviation Authority. Massport reported that as of October 2020 year-to-date, total airport flight operations were down 63.9 percent and total airport passengers were down 82.2 percent from the same period in 2019. According to the FAA, in calendar year 2019, Logan Airport ranked 32<sup>nd</sup> in the nation in total air cargo volume. As of October 2020 year-to-date, Massport reported the airport handled 423.7 million pounds of cargo, a 17.5 percent decrease from the same period in 2019. Massport reported that total express mail was up 4.1 percent from the same period in 2019. Please refer to the Aviation Activity tables on the following page.

Massport's Port of Boston properties processed 300,762 full TEUs (twenty-foot equivalent units) of containerized cargo in 2019, an increase of 0.9 percent from calendar year 2018. It also processed 52,018 automobiles, a decrease of 0.7 percent, and 0 cruise passengers, which is the same amount as in 2018.

The Army Corps of Engineers reported Massachusetts total waterborne cargo shipped or received in 2019 decreased by 0.8 percent to 16.2 million short tons from 2018. Waterborne cargo in New England decreased 1.3 percent while the U.S. decreased 0.8 percent. Please refer to the Waterborne Tonnage by State charts on the following page.

#### Aviation Activity for Massachusetts Primary Airports 2010 2011 2016 20,699,377 12,566,797 13,561,814 14,180,730 14,810,153 15,507,561 16,290,362 17,759,044 18,759,742 20,006,521 Logan International 14,293,695 Nantucket Memorial 204,981 201.390 169,352 179,128 183,557 170,361 155,952 126,197 113,009 126,610 134.830 Barnstable Municipal 138,858 124,560 100,596 95,717 87,648 85,184 65,790 31,027 29,455 28,341 24,465 Worcester Regional 17,241 35,833 53,541 10,750 8,007 57,818 59,624 57,800 53,931 71,631 97,090 Martha's Vineyard 42,248 43,904 49,095 50,484 56,313 52,362 49,853 54,084 49,767 52,605 52,792 Provincetown Municipal 10,747 11,450 11,580 11,288 10,410 10,841 10,074 8,900 10,316 10,591 New Bedford Regional 11,680 12,363 11,152 12,256 10,604 8,159 7,271 7,022 5,998 7,956 4,321 7,350 7,952 11,097 12,621 11,116 15,313 10,956 10,194 10,235 Hanscom Field 10,893 15,105 12,999,902 13,999,266 14,586,326 14,664,707 15,180,191 15,902,971 16,655,006 18,060,353 19,031,758 20,314,174 21,033,701 835,954,035 817,235,460 806,845,332 866,698,830 910,283,225 893,960,700 996,320,950 1,008,332,010 1,024,501,330 Logan International 780,913,850 980,954,950

#### Change in Aviation Activity at Massachusetts Primary Airports

Passenger Boardings	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
Logan International	-2.0%	7.9%	4.6%	0.8%	3.6%	4.7%	5.0%	9.0%	5.6%	6.6%	3.5%
Nantucket Memorial	-20.6%	-1.8%	-15.9%	5.8%	2.5%	-7.2%	-8.5%	-19.1%	-10.5%	12.0%	6.5%
Barnstable Municipal	-27.6%	-10.3%	-19.2%	-4.9%	-8.4%	-2.8%	-22.8%	-52.8%	-5.1%	-3.8%	-13.7%
Worcester Regional	441.8%	107.8%	49.4%	-79.9%	-25.5%	622.1%	3.1%	-3.1%	-6.7%	32.8%	35.5%
Martha's Vineyard	-6.1%	3.9%	11.8%	2.8%	11.5%	-7.0%	-4.8%	8.5%	-8.0%	5.7%	0.4%
Provincetown Municipal	-6.3%	6.5%	-4.2%	5.6%	-2.5%	-7.8%	4.1%	-7.1%	-11.7%	15.9%	2.7%
New Bedford Regional	-16.0%	5.8%	-9.8%	9.9%	-13.5%	-23.1%	-10.9%	-3.4%	-14.6%	32.6%	-45.7%
Hanscom Field	-12.3%	8.2%	37.0%	1.9%	13.7%	-11.9%	37.8%	-1.4%	-27.5%	-7.0%	0.4%
Total	-2.6%	7.7%	4.2%	0.5%	3.5%	4.8%	4.7%	8.4%	5.4%	6.7%	3.5%
Cargo	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
Logan International	-24.0%	-2.2%	-1.3%	-3.2%	11.0%	5.0%	-1.8%	9.7%	1.6%	1.2%	1.6%

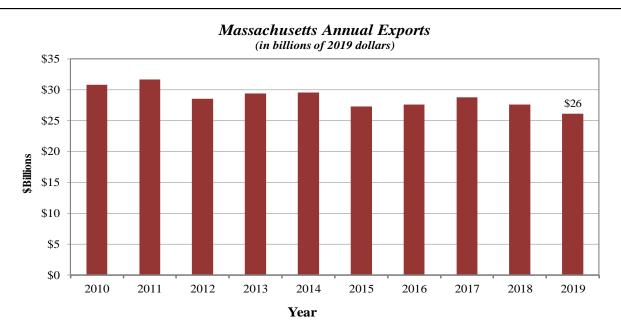
SOURCE: Federal Aviation Administration. http://www.faa.gov/airports/planning\_capacity/passenger\_allcargo\_stats/passenger/.

			Waterb	orne Tonnage	by State - Perce	ent Change fro	m Previous Ye	ur			
State	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
U.S. total	-10.8%	5.6%	1.4%	-2.6%	-1.4%	3.1%	-2.8%	0.6%	4.1%	1.3%	-2.2%
Massachusetts	-3.8%	-9.4%	-8.9%	-16.2%	9.1%	-0.7%	-1.4%	-1.2%	-6.7%	-3.7%	-0.8%
Maine	-7.1%	-9.1%	-26.3%	-1.8%	-6.9%	-15.0%	-13.0%	-26.5%	-11.3%	1.7%	-5.2%
Connecticut	-7.9%	-3.2%	-20.0%	-18.0%	6.8%	17.1%	2.6%	-7.5%	-5.5%	0.1%	1.5%
Rhode Island	-20.1%	-1.1%	0.8%	-9.7%	19.9%	-3.5%	2.5%	-1.9%	3.0%	-0.7%	-0.7%
New Hampshire	-6.5%	-17.3%	12.9%	-27.7%	10.7%	4.6%	-1.1%	-15.1%	11.6%	9.2%	-8.4%
Vermont	-		-	-	-	-	-				_
New England	-7.8%	-7.4%	-14.5%	-12.7%	5.7%	-0.9%	-2.3%	-8.5%	-4.5%	-0.7%	-1.3%

#### Waterborne Tonnage by State (In Units of 1,000 Tons)

State	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
U.S. total	2,210,752	2,334,399	2,367,484	2,306,770	2,274,778	2,345,439	2,278,974	2,292,044	2,385,121	2,416,852	2,363,190
Massachusetts	25,018	22,661	20,646	17,298	18,866	18,733	18,464	18,241	17,024	16,393	16,262
Maine	22,996	20,907	15,411	15,127	14,078	11,964	10,414	7,657	6,795	6,910	6,554
Connecticut	16,767	16,229	12,977	10,645	11,368	13,313	13,664	12,633	11,933	11,943	12,121
Rhode Island	8,404	8,315	8,378	7,567	9,072	8,754	8,976	8,802	9,065	9,005	8,939
New Hampshire	3,583	2,964	3,347	2,419	2,679	2,803	2,771	2,353	2,627	2,869	2,628
Vermont	-	-	-	-	-	-	-	-	-	-	-
New England	76,768	71,076	60,759	53,056	56,063	55,567	54,289	49,686	47,444	47,120	46,504

SOURCE: Army Corps of Engineers, Waterborne Commerce Statistics Center (WCSC), http://www.navigationdatacenter.us/wcsc/wcsc.htm.



	Massachusetts Top Export Partners										
(top ten export destinations ranked by value of latest exports, in millions of 2019 dollars)											
Country	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
Canada	\$3,803	\$4,315	\$3,868	\$4,098	\$3,996	\$3,414	\$3,308	\$3,141	\$3,077	\$2,975	
United Kingdom	\$3,768	\$3,734	\$2,883	\$1,545	\$2,537	\$1,272	\$1,689	\$2,206	\$1,122	\$2,743	
China	\$2,574	\$2,373	\$2,090	\$2,173	\$2,477	\$2,216	\$2,308	\$2,402	\$2,685	\$2,370	
Mexico	\$1,493	\$1,634	\$1,791	\$2,043	\$2,503	\$2,828	\$2,633	\$2,672	\$2,557	\$1,941	
Germany	\$2,195	\$2,326	\$2,008	\$2,015	\$1,998	\$2,061	\$1,741	\$1,898	\$1,987	\$1,834	
Japan	\$2,398	\$2,323	\$2,220	\$1,934	\$1,998	\$1,592	\$1,491	\$1,334	\$1,507	\$1,505	
Netherlands	\$1,987	\$1,258	\$1,199	\$1,416	\$1,435	\$1,510	\$1,460	\$1,309	\$1,376	\$1,329	
Switzerland	\$552	\$640	\$484	\$1,406	\$868	\$1,105	\$1,885	\$1,167	\$1,236	\$1,092	
Republic of Korea	\$1,046	\$1,171	\$1,146	\$990	\$1,066	\$1,084	\$1,042	\$1,269	\$1,262	\$952	
Ireland	\$566	\$589	\$567	\$701	\$858	\$909	\$1,010	\$953	\$834	\$710	
Total Exports, Top Destinations	\$20,381	\$20,362	\$18,255	\$18,320	\$19,736	\$17,992	\$18,566	\$18,354	\$17,642	\$17,451	
All other countries	\$10,459	\$11,315	\$10,266	\$11,105	\$9,837	\$9,286	\$9,016	\$10,392	\$9,996	\$8,680	
Total Exports	\$30,841	\$31,677	\$28,522	\$29,425	\$29,573	\$27,278	\$27,581	\$28,746	\$27,638	\$26,130	

	Value o	of Internati	onal Shipn	nents from	Massachu	setts					
(top ten industry groups ranked by value of latest exports, in millions of 2019 dollars)											
Major Industry Group (3-Digit NAICS)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
Computer And Electronic Products	\$8,779	\$8,756	\$8,123	\$7,927	\$8,802	\$7,887	\$7,408	\$7,776	\$7,801	\$6,787	
Machinery, Except Electrical	\$4,049	\$4,140	\$3,621	\$3,167	\$3,177	\$3,422	\$3,541	\$3,998	\$4,177	\$3,594	
Miscellaneous Manufactured Commodities	\$3,572	\$3,621	\$3,403	\$3,606	\$3,314	\$3,432	\$3,320	\$3,066	\$3,134	\$3,130	
Chemicals	\$4,251	\$3,823	\$3,839	\$3,965	\$3,786	\$3,682	\$3,534	\$3,340	\$3,162	\$3,000	
Primary Metal Manufacturing	\$2,811	\$3,175	\$2,174	\$3,126	\$2,568	\$564	\$1,013	\$2,783	\$1,971	\$2,863	
Electrical Equipment, Appliances, And Component	\$654	\$772	\$1,082	\$1,226	\$1,283	\$1,275	\$1,319	\$1,514	\$1,547	\$1,345	
Transportation Equipment	\$1,241	\$1,271	\$1,161	\$1,198	\$1,413	\$1,334	\$1,134	\$1,066	\$998	\$996	
Plastics And Rubber Products	\$880	\$921	\$756	\$740	\$788	\$892	\$867	\$859	\$836	\$819	
Fabricated Metal Products, Nesoi	\$949	\$982	\$748	\$814	\$851	\$840	\$659	\$704	\$615	\$668	
Waste And Scrap	\$767	\$1,251	\$873	\$819	\$826	\$1,355	\$2,201	\$941	\$755	\$663	
Total Exports, Top Massachusetts Industries	\$27,953	\$28,714	\$25,781	\$26,586	\$26,807	\$24,682	\$24,996	\$26,048	\$24,996	\$23,866	
All other exports	\$2,888	\$2,963	\$2,741	\$2,838	\$2,766	\$2,597	\$2,585	\$2,698	\$2,642	\$2,265	
Total Exports	\$30,841	\$31,677	\$28,522	\$29,425	\$29,573	\$27,278	\$27,581	\$28,746	\$27,638	\$26,130	

SOURCE: WISER Trade.org.

# Sources

Listed below are the websites of the original data sources used to compile Exhibit A. For more information, contact the UMass Donahue Institute Economic and Public Policy Research unit.

Web: http://www.donahue.umassp.edu/business-groups/economic-public-policy-research, Tel: 413-577-2415

Introduction

American Human Development Project

http://www.measureofamerica.org/

**Population Characteristics** 

U.S. Department of Commerce, Bureau of the Census

http://www.census.gov

**U.S. Internal Revenue Service** 

http://www.irs.gov

Personal Income, Consumer Prices, and Poverty U.S. Department of Commerce, Bureau of Economic Analysis

http://www.bea.gov/regional/index.htm

U.S. Department of Labor, Bureau of Labor Statistics

http://www.bls.gov

The Conference Board, Inc.

http://www.conference-board.org

**MassInsight Corporation** 

http://www.massinsight.com/index.asp

U.S. Department of Commerce, Bureau of the Census

http://www.census.gov

**Employment** 

Mass. Executive Office of Labor and Workforce **Development, Division of Unemployment Assistance** 

http://lmi2.detma.org/Lmi/LMIDataProg.asp

U.S. Department of Labor, Bureau of Labor Statistics

http://www.bls.gov/data/home.htm

**Economic Base and Performance** 

U.S. Department of Commerce, Bureau of Economic

http://www.bea.gov/national/index.htm#gdp

Fortune Magazine

http://www.fortune.com/fortune/

**Economic Base and Performance - Sector Detail** (NAICS Basis)

U.S. Department of Commerce, Bureau of Economic **Analysis** 

http://www.bea.gov/regional/index.htm

U.S. Census Bureau, Foreign Trade Division. Prepared by the World Institute for Strategic

**Economic Research (WISER)** 

http://www.WISERTrade

U.S. Census Bureau, Nonemployer Statistics

https://www.census.gov/econ/nonemployer/index.html

Statistics

http://www.bls.gov/data/home.htm

http://www.massport.com

**Airports Council International** 

http://www.aci.aero

Federal Aviation Administration

http://www.faa.gov/airports airtraffic/airports/

planning capacity/passenger allcargo stats/

**Army Corps of Engineers** 

http://www.navigationdatacenter.us/wcsc/wcsc.htm

Federal Reserve Bank of Philadelphia

https://www.phil.frb.org/

**U.S. Department of Commerce** 

http://www/census.gov

**National Association of Realtors** 

http://www.realtor.org/

http://www.marealtor.com/content/

**Massachusetts Office of Travel and Tourism** 

http://www.massvacation.com

U.S. Census Bureau, Governments Division

http://www.census.gov/govs/www/statetax.html

http://www.census.gov/govs/www state.html

U.S. Department of Commerce, Bureau of the Census, Consolidated Federal Funds Report

http://www.census.gov/govs/www/cffr.html

Federal Spending award data

http://www.usaspending.gov

Large employers by sector

http://www.mass.gov/comptroller/docs/reports-audits/ cafr/2016-cafr.pdf

**Human Resources and Infrastructure** 

U.S. Census Bureau

http://www.census.gov/acs/www/

**New England Board of Higher Education** 

http://www.nebhe.org.connection.html

**National Science Foundation** 

http://www.nsf.gov/statistics

U.S. Department of Education, National Center for

**Education Statistics** 

http://nces.ed.gov

**Institute of International Education** 

http://www.iee.org

U.S. Patent Office

http://www.uspto.gov